

Asia-Pacific Elevators and Escalators Market Report 2020

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Product Summary

Definition

Escalators are necessary “moving stairs” that carrying public up or down between levels of a building. But elevator is a room type lift which hold few number of people at one time and transport people up and down between levels of building.

Elevators are used in multi storied buildings such as offices, apartments, banks, hospitals, etc. But escalator are used in malls, metro and railway station, etc.

Top Manufacturers Status

1. Kone
2. Otis
3. Schindler Group
4. Mitsubishi Electric
5. Toshiba
6. Hitachi
7. Fujitec
8. Hyundai
9. Yungtay Engineering
10. Canny Elevator
11. Volkslift
12. Syney Elevator
13. Sicher Elevator
14. SJEC
15. Guangri Elevator
16. Hangzhou XiOlift
17. Edunburgh Elevator
18. Suzhou Diao
19. CNYD
20. Meilun Elevator
21. IFE Elevators
22. Joylive Elevator
23. Dongnan Elevator

Market Segment by Countries, this report splits Asia-Pacific into several key Countries, with sales, revenue, market share of top players in these Countries, from 2015 to 2026 (forecast), like

24. China
25. Japan
26. Korea
27. Malaysia
28. India
29. Australia
30. Indonesia
31. Thailand
32. Philippines

Split by Product Types, with sales, revenue, price, market share of each type, can be divided into

1. Elevators
2. Escalators
3. Moving Walkways

Split by applications, this report focuses on sales, market share and growth rate of Elevators and Escalators in each application, can be divided into

1. Commercial
2. Industrial
3. Residential
4. Transportation Hub

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1 Elevators and Escalators Market Overview

1.1 Product Overview and Scope of Elevators and Escalators

Escalators are necessary “moving stairs” that carrying public up or down between levels of a building. But elevator is a room type lift which hold few number of people at one time and transport people up and down between levels of building. Elevators are used in multi storied buildings such as offices, apartments, banks, hospitals, etc. But escalator are used in malls, metro and railway station, etc.

Figure Picture of Elevators and Escalators

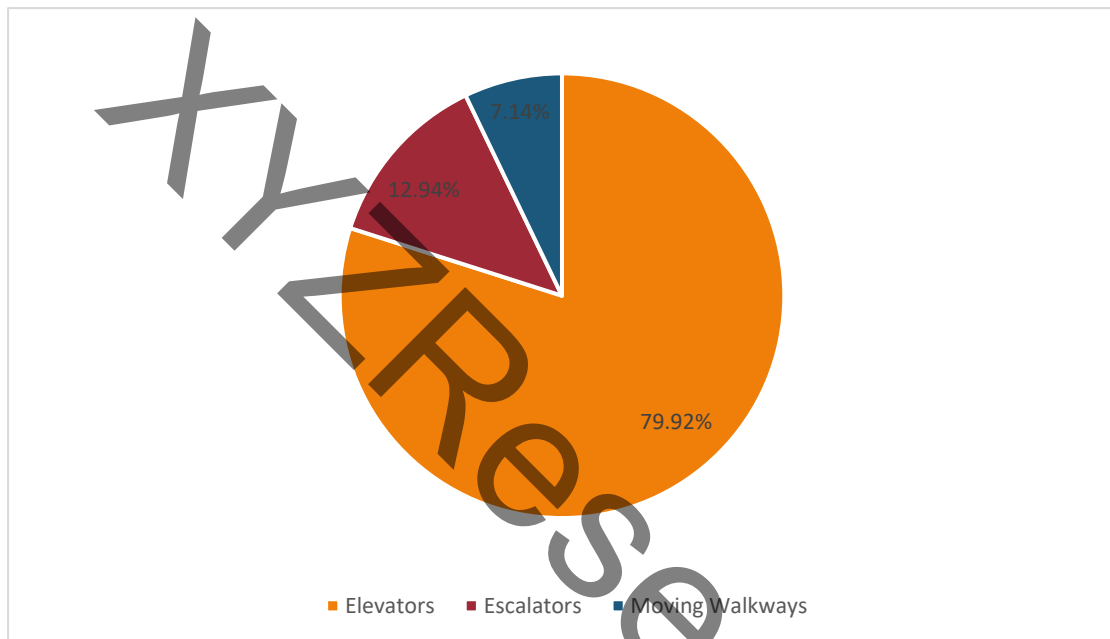


Source: Secondary Information and XYZ-Research Research Center; 2020

1.2 Elevators and Escalators Segment by Types

1.2.1 Asia-Pacific Sales Market Share of Elevators and Escalators by Types in 2019

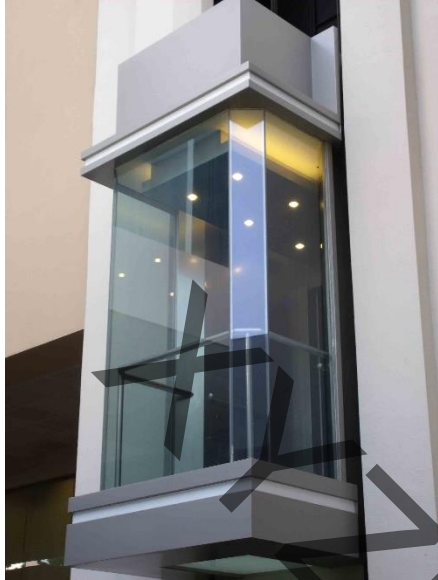
Figure Asia-Pacific Sales Market Share of Elevators and Escalators by Types in 2019



Source: Secondary Information, Expert Interviews and XYZ-Research Research Center; 2020

1.2.2 Elevators

Figure Product Picture of Elevators



Source: Secondary Information and XYZ-Research Research Center; 2020

1.2.3 Escalators

Figure Product Picture of Escalators



Source: Secondary Information and XYZ-Research Research Center; 2020

1.2.4 Moving Walkways

Figure Product Picture of Moving Walkways

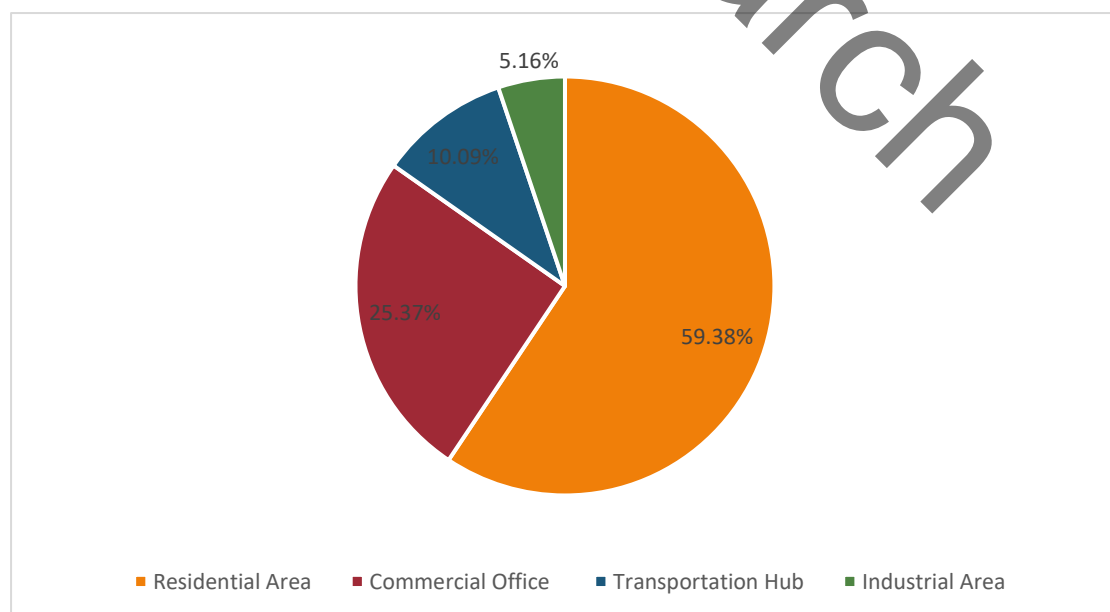


Source: Secondary Information and XYZ-Research Research Center; 2020

1.3 Elevators and Escalators Segment by Applications

1.3.1 Elevators and Escalators Sales Market Share by Applications in 2019

Figure Elevators and Escalators Sales Market Share by Applications in 2019



Source: Secondary Information, Expert Interviews and XYZ-Research Research Center; 2020

1.3.2 Commercial

Figure Commercial Examples



Source: Secondary Information and XYZ-Research Research Center; 2020

1.3.3 Industrial

Figure Industrial Examples



Source: Secondary Information and XYZ-Research Research Center; 2020

1.3.4 Residential

Figure Residential Examples



Source: Secondary Information and XYZ-Research Research Center; 2020

1.3.5 Transportation Hub

Figure Transportation Hub Examples

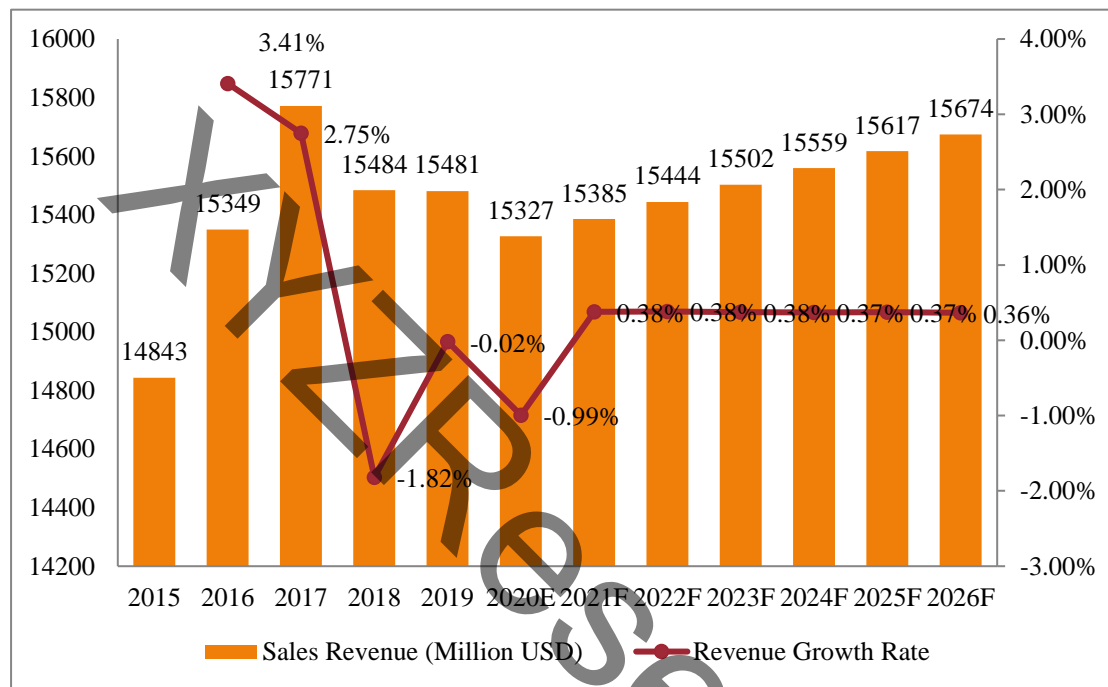


Source: Secondary Information and XYZ-Research Research Center; 2020

1.4 Elevators and Escalators Market by Countries

1.4.1 China Status and Prospect (2015-2026)

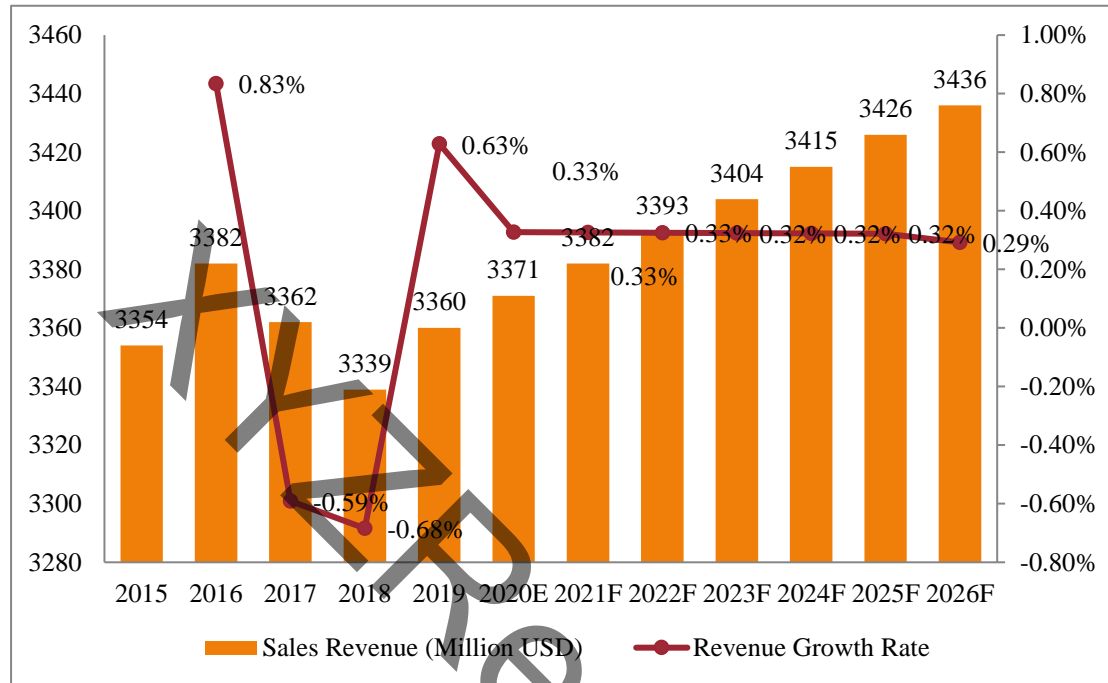
Figure China Elevators and Escalators Revenue (Million USD) and Growth Rate (2015-2026)



Source: Annual Reports, Secondary Information and XYZ-Research Research Center; 2020

1.4.2 Japan Status and Prospect (2015-2026)

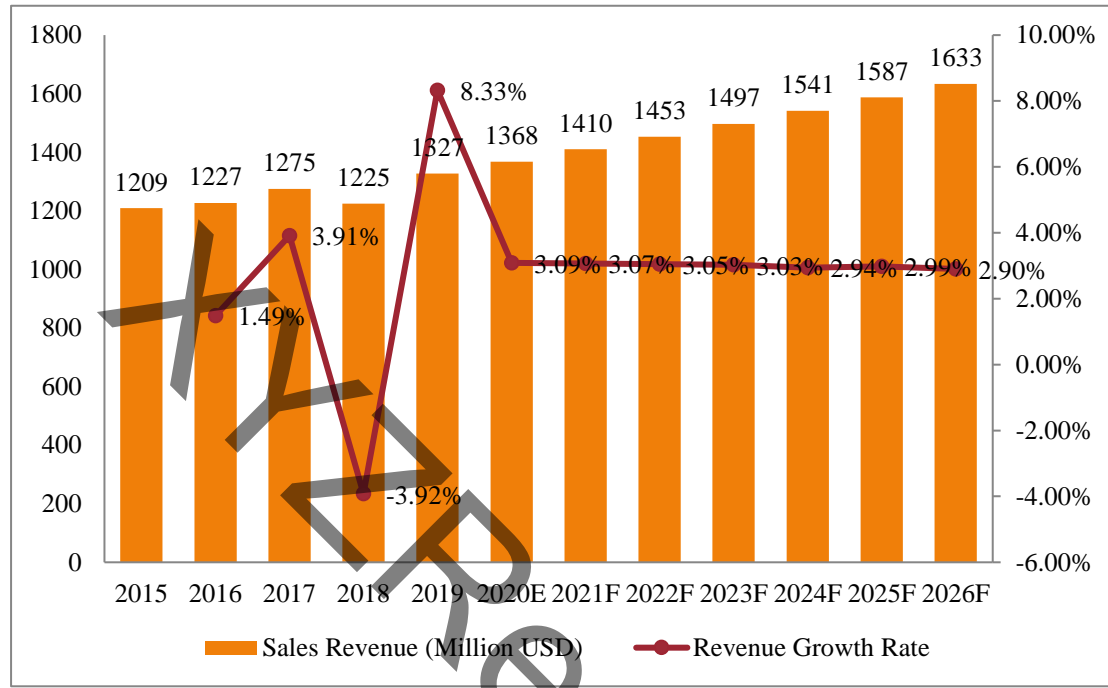
Figure Japan Elevators and Escalators Revenue (Million USD) and Growth Rate (2015-2026)



Source: Annual Reports, Secondary Information and XYZ-Research Research Center; 2020

1.4.3 Korea Status and Prospect (2015-2026)

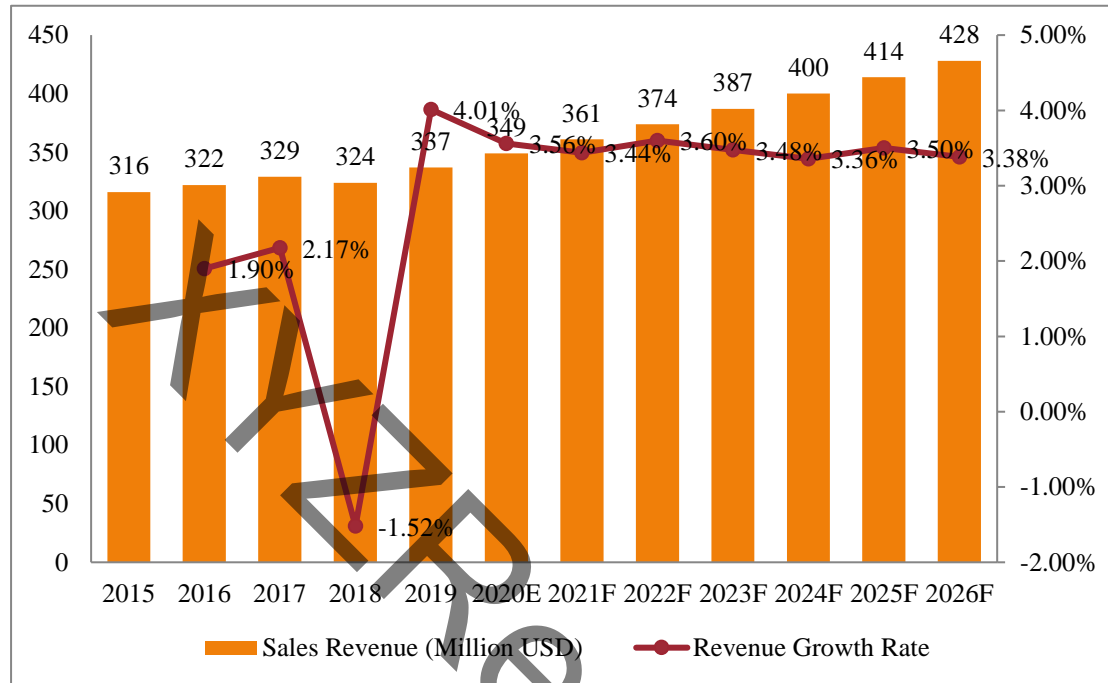
Figure Korea Elevators and Escalators Revenue (Million USD) and Growth Rate (2015-2026)



Source: Annual Reports, Secondary Information and XYZ-Research Research Center; 2020

1.4.4 Malaysia Status and Prospect (2015-2026)

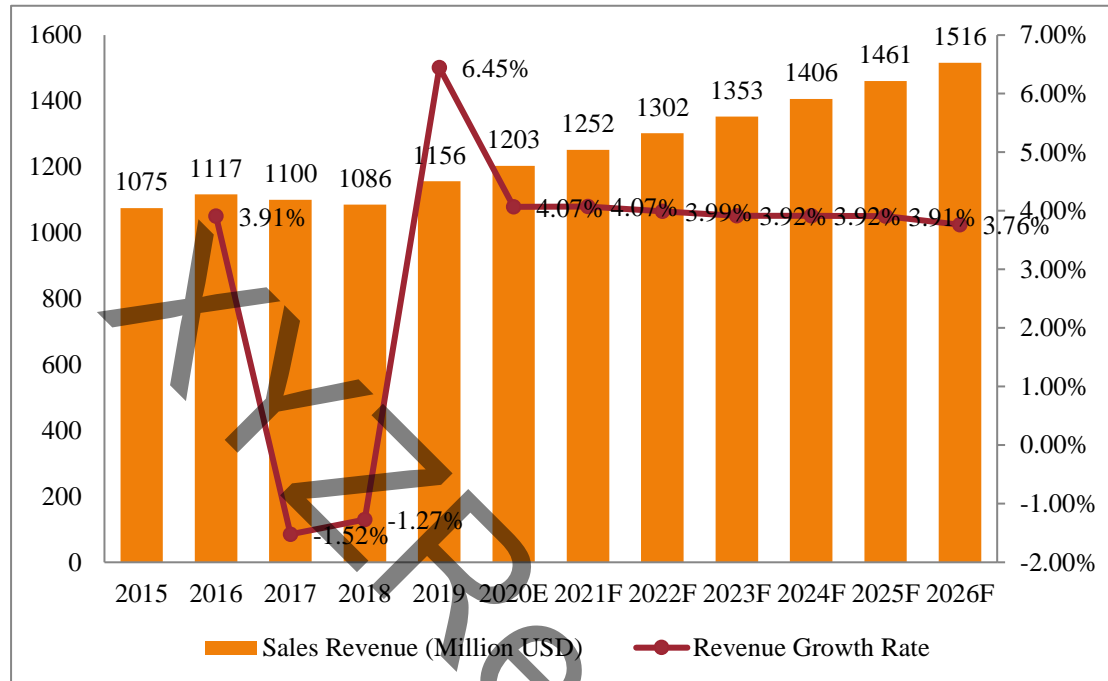
Figure Malaysia Elevators and Escalators Revenue (Million USD) and Growth Rate (2015-2026)



Source: Annual Reports, Secondary Information and XYZ-Research Research Center; 2020

1.4.5 India Status and Prospect (2015-2026)

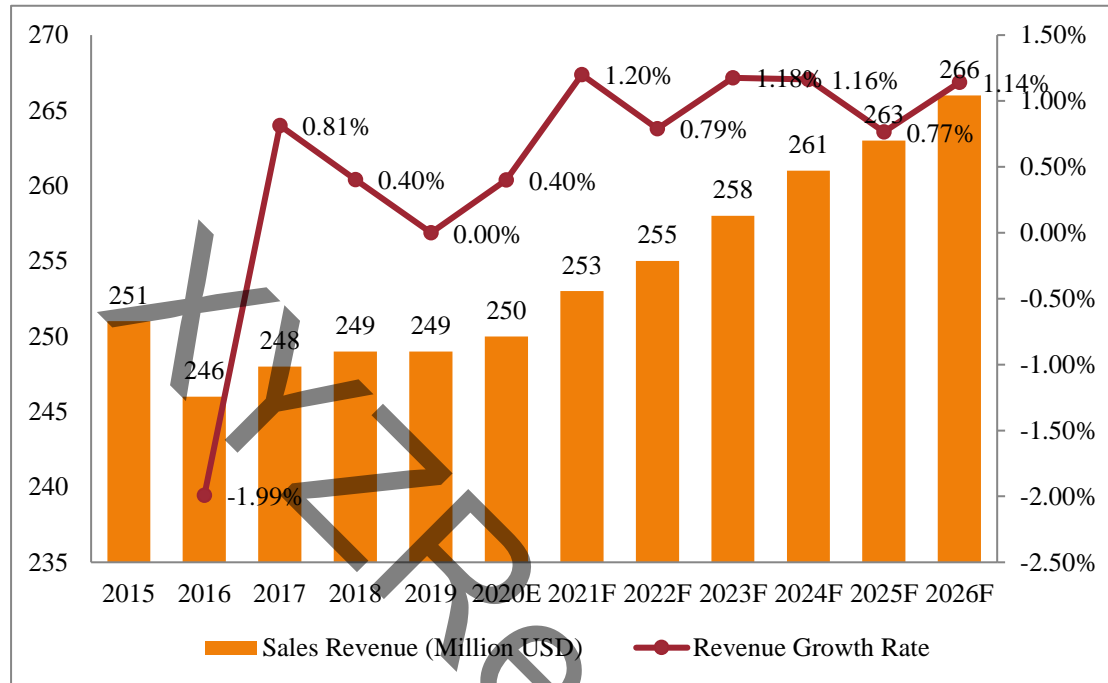
Figure India Elevators and Escalators Revenue (Million USD) and Growth Rate (2015-2026)



Source: Annual Reports, Secondary Information and XYZ-Research Research Center; 2020

1.4.6 Australia Status and Prospect (2015-2026)

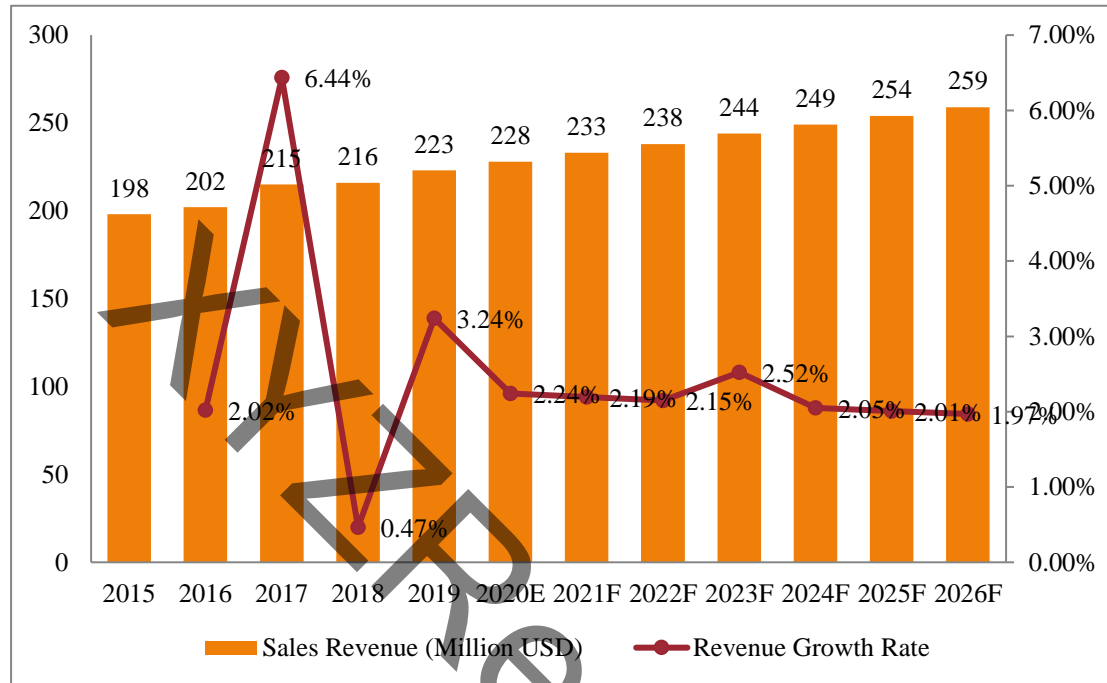
Figure Australia Elevators and Escalators Revenue (Million USD) and Growth Rate (2015-2026)



Source: Annual Reports, Secondary Information and XYZ-Research Research Center; 2020

1.4.7 Indonesia Status and Prospect (2015-2026)

Figure Indonesia Elevators and Escalators Revenue (Million USD) and Growth Rate (2015-2026)

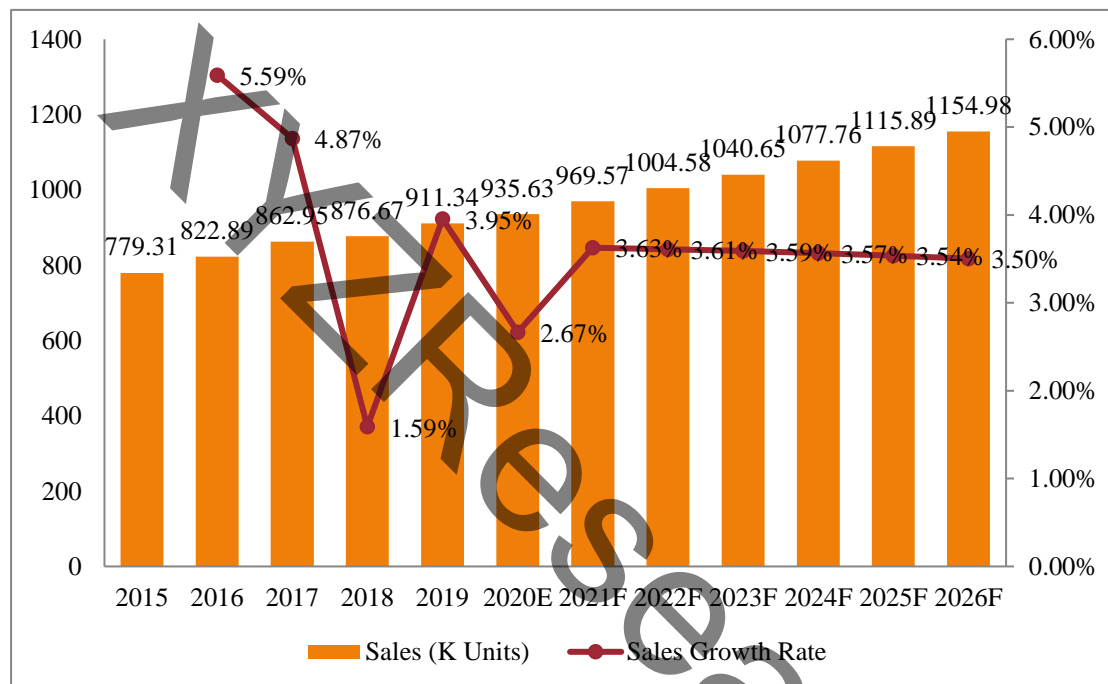


Source: Annual Reports, Secondary Information and XYZ-Research Research Center; 2020

1.5 Asia-Pacific Elevators and Escalators Overview and Market Size (Value) (2015-2026)

1.5.1 Asia-Pacific Market Elevators and Escalators Overview

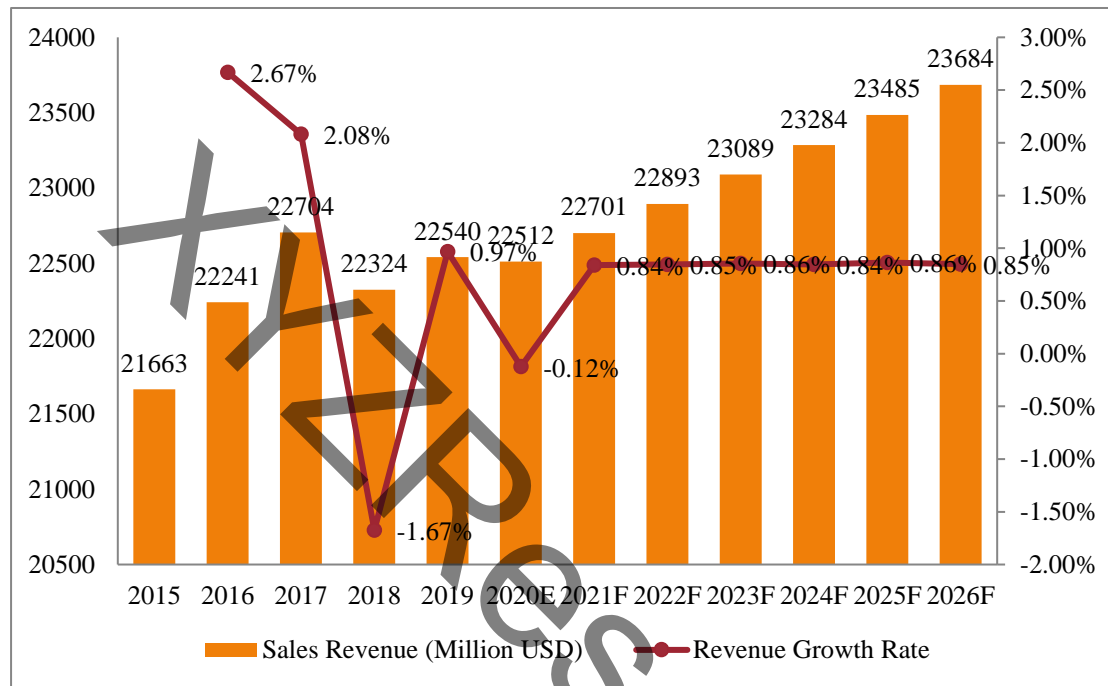
Figure Asia-Pacific Elevators and Escalators Sales (K Units) and Growth Rate (2015-2026)



Source: Annual Reports, Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

1.5.2 Asia-Pacific Market Elevators and Escalators Revenue (Million USD) and Growth Rate (2015-2026)

Figure Asia-Pacific Elevators and Escalators Revenue (Million USD) and Growth Rate (2015-2026)



Source: Annual Reports, Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

2 Asia-Pacific Elevators and Escalators Sales, Revenue (Value) and Market Share by Players

2.1 Asia-Pacific Elevators and Escalators Sales and Market Share in 2018 and 2019 by Players

Table Asia-Pacific Elevators and Escalators Sales by Players in 2018 and 2019

Sales (K Units)	2018	2019
Kone	xx	xx
Otis	xx	xx
Schindler Group	xx	xx
Mitsubishi Electric	xx	xx
Toshiba	xx	xx
Hitachi	xx	xx
Fujitec	xx	xx
Hyundai	xx	xx
Yungtay Engineering	xx	xx
Canny Elevator	xx	xx
Volkslift	xx	xx
Syney Elevator	xx	xx
Sicher Elevator	xx	xx
SJEC	xx	xx
Guangri Elevator	xx	xx
Hangzhou XiOlift	xx	xx
Edunburgh Elevator	xx	xx
Suzhou Diao	xx	xx
CNYD	xx	xx
Meilun Elevator	xx	xx
IFE Elevators	xx	xx
Joylive Elevator	xx	xx
Dongnan Elevator	xx	xx
Asia-Pacific Other	xx	xx
Total	xx	xx

Source: Above companies; Secondary Information, Expert Interviews and XYZ-Research Research Center; 2020

Table Asia-Pacific Elevators and Escalators Sales Market Share (%) by Players in 2018 and 2019

Sales (K Units)	2018	2019
Kone	xx	xx
Otis	xx	xx
Schindler Group	xx	xx
Mitsubishi Electric	xx	xx
Toshiba	xx	xx
Hitachi	xx	xx
Fujitec	xx	xx
Hyundai	xx	xx
Yungtay Engineering	xx	xx
Canny Elevator	xx	xx
Volkslift	xx	xx
Syney Elevator	xx	xx
Sicher Elevator	xx	xx
SJEC	xx	xx
Guangri Elevator	xx	xx
Hangzhou XiOlift	xx	xx
Edunburgh Elevator	xx	xx
Suzhou Diao	xx	xx
CNYD	xx	xx
Meilun Elevator	xx	xx
IFE Elevators	xx	xx
Joylive Elevator	xx	xx
Dongnan Elevator	xx	xx
Asia-Pacific Other	xx	xx
Total	xx	xx

Source: Above companies; Secondary Information, Expert Interviews and XYZ-Research Research Center; 2020

Figure Asia-Pacific Elevators and Escalators Sales Share by Players in 2018

Source: Above Companies; Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Figure Asia-Pacific Elevators and Escalators Sales Share by Players in 2019

Source: Above Companies; Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

2.2 Asia-Pacific Elevators and Escalators Revenue and Market Share by Players in 2018 and 2019

Table Asia-Pacific Elevators and Escalators Revenue by Players in 2018 and 2019

Sales Revenue (Million USD)	2018	2019
Kone	XX	XX
Otis	XX	XX
Schindler Group	XX	XX
Mitsubishi Electric	XX	XX
Toshiba	XX	XX
Hitachi	XX	XX
Fujitec	XX	XX
Hyundai	XX	XX
Yungtay Engineering	XX	XX
Canny Elevator	XX	XX
Volkslift	XX	XX
Syney Elevator	XX	XX
Sicher Elevator	XX	XX
SJEC	XX	XX
Guangri Elevator	XX	XX
Hangzhou XiOlift	XX	XX
Edunburgh Elevator	XX	XX
Suzhou Diao	XX	XX
CNYD	XX	XX
Meilun Elevator	XX	XX
IFE Elevators	XX	XX
Joylive Elevator	XX	XX
Dongnan Elevator	XX	XX
Asia-Pacific Other	XX	XX
Total	XX	XX

Source: Above Companies; Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Table Asia-Pacific Elevators and Escalators Revenue Market Share (%) by Players in 2018 and 2019

Revenue Share	2018	2019
Kone	XX	XX
Otis	XX	XX
Schindler Group	XX	XX
Mitsubishi Electric	XX	XX
Toshiba	XX	XX
Hitachi	XX	XX
Fujitec	XX	XX
Hyundai	XX	XX
Yungtay Engineering	XX	XX
Canny Elevator	XX	XX
Volkslift	XX	XX
Syney Elevator	XX	XX
Sicher Elevator	XX	XX
SJEC	XX	XX
Guangri Elevator	XX	XX
Hangzhou XiOlift	XX	XX
Edunburgh Elevator	XX	XX
Suzhou Diao	XX	XX
CNYD	XX	XX
Meilun Elevator	XX	XX
IFE Elevators	XX	XX
Joylive Elevator	XX	XX
Dongnan Elevator	XX	XX
Asia-Pacific Other	XX	XX
Total	XX	XX

Source: Above Companies; Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Figure Asia-Pacific Elevators and Escalators Revenue Share by Players in 2018

Source: Above Companies; Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Figure Asia-Pacific Elevators and Escalators Revenue Share by Players in 2019

Source: Above Companies; Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

2.3 Asia-Pacific Elevators and Escalators Average Price by Players in 2018 and 2019

Table Asia-Pacific Elevators and Escalators Average Price (USD/Unit) by Players in 2018 and 2019

Revenue Share	2018	2019
Kone	XX	XX
Otis	XX	XX
Schindler Group	XX	XX
Mitsubishi Electric	XX	XX
Toshiba	XX	XX
Hitachi	XX	XX
Fujitec	XX	XX
Hyundai	XX	XX
Yungtay Engineering	XX	XX
Canny Elevator	XX	XX
Volkslift	XX	XX
Syney Elevator	XX	XX
Sicher Elevator	XX	XX
SJEC	XX	XX
Guangri Elevator	XX	XX
Hangzhou XiOlift	XX	XX
Edunburgh Elevator	XX	XX
Suzhou Diao	XX	XX
CNYD	XX	XX
Meilun Elevator	XX	XX
IFE Elevators	XX	XX
Joylive Elevator	XX	XX
Dongnan Elevator	XX	XX
Asia-Pacific Other	XX	XX
Total	XX	XX

Source: Above Companies; Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Figure Asia-Pacific Elevators and Escalators Average Price by Players in 2019

Source: Above Companies; Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

2.4 Manufacturers Elevators and Escalators Headquarters and Established Date

Table Manufacturers Elevators and Escalators Headquarters and Established Date

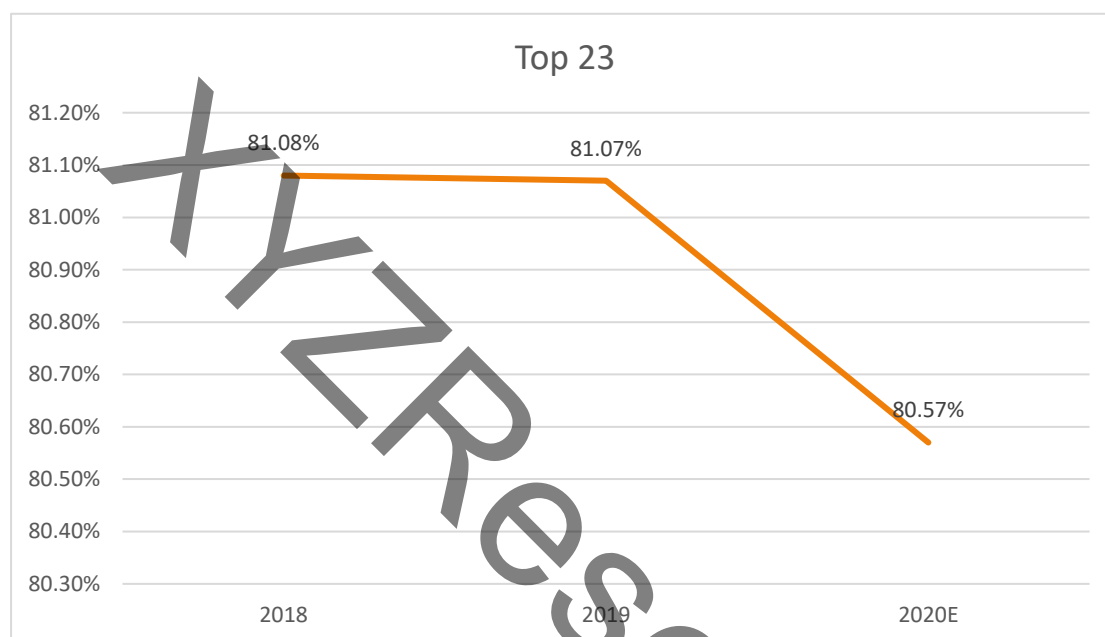
	Headquarters	Established Date
Otis	USA	1853
Schindler Group	Switzerland	1874
Kone	Finland	1910
Mitsubishi Electric	Japan	1921
Toshiba	Japan	1967
Hitachi	Japan	1920
Fujitec	Japan	1948
Hyundai	Korea	1984
Yungtay Engineering	Taiwan	1996
Canny Elevator	China	1997
Volkslift	China	2003
Syney Elevator	China	2003
Sicher Elevator	China	2002
SJEC	China	1992
Guangri Elevator	China	1982
Hangzhou XiOlift	China	2004
Edunburgh Elevator	China	1997
Suzhou Diao	China	1994
CNYD	China	2001
Meilun Elevator	China	1979
IFE Elevators	China	1998
Joylive Elevator	China	2002
Dongnan Elevator	China	1998

Source: Above Companies; Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

2.5 Elevators and Escalators Market Competitive Situation and Trends

2.5.1 Elevators and Escalators Market Concentration Rate

Figure Elevators and Escalators Market Concentration Rate



Source: Above Companies; Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

2.5.2 Elevators and Escalators Market Share of Top 3 and Top 5 Players

Figure Elevators and Escalators Market Share of Top 3 Players

Source: Above Companies; Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Figure Elevators and Escalators Market Share of Top 5 Players

Source: Above Companies; Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

3 Asia-Pacific Elevators and Escalators Sales, Revenue (Value) by Countries, Type and Application (2015-2020)

3.1 Asia-Pacific Elevators and Escalators Sales, Revenue and Market Share by Countries (2015-2020)

3.1.1 Asia-Pacific Elevators and Escalators Sales and Market Share by Countries (2015-2020)

Table Asia-Pacific Elevators and Escalators Sales by Countries (2015-2020)

Sales (K Units)	2015	2016	2017	2018	2019	2020E
China	529.26	562.66	592.74	601.63	618.44	628.15
Japan	115.43	119.79	122.86	125.92	130.62	135.06
Korea	44.38	46.36	49.69	49.21	55.07	58.54
Malaysia	13.36	14.05	14.79	15.01	16.1	17.2
India	40.48	43.39	44.04	44.85	49.2	52.77
Australia	11.35	11.46	11.88	12.33	12.71	13.13
Indonesia	9.36	9.84	10.8	11.21	11.93	12.57
Others	15.69	15.34	16.15	16.51	17.27	18.21
Total	779.31	822.89	862.95	876.67	911.34	935.63

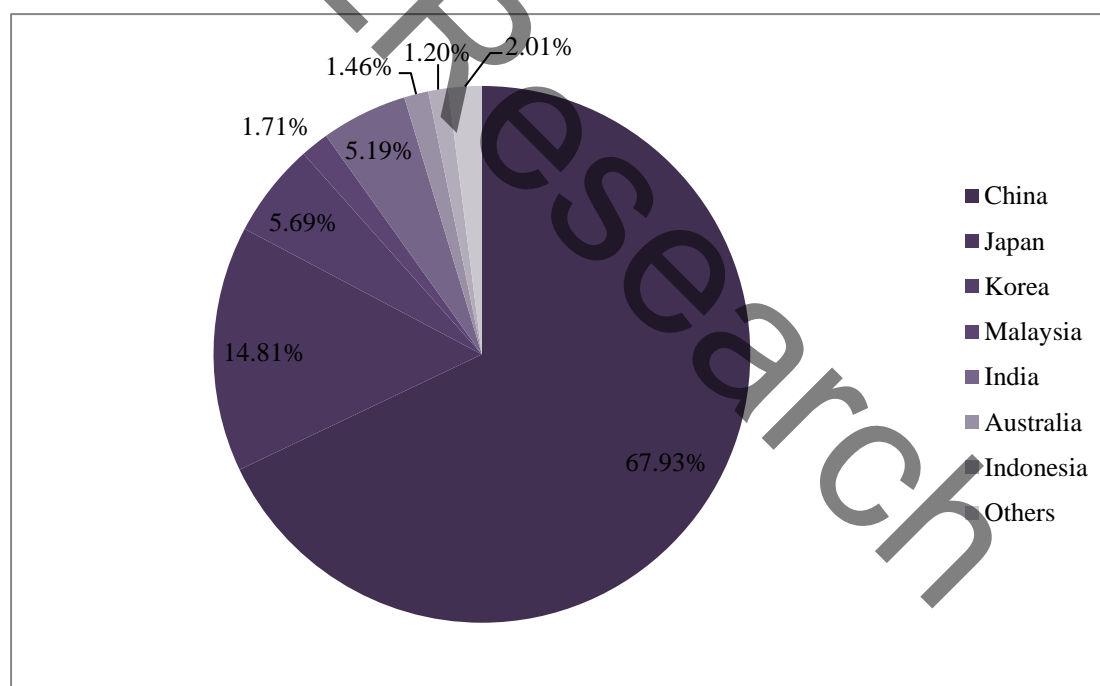
Source: Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Table Asia-Pacific Elevators and Escalators Sales and Market Share by Countries (2015-2020)

Share	2015	2016	2017	2018	2019	2020E
China	67.93%	68.38%	68.69%	68.63%	67.86%	67.13%
Japan	14.81%	14.56%	14.24%	14.36%	14.33%	14.44%
Korea	5.69%	5.63%	5.76%	5.61%	6.04%	6.26%
Malaysia	1.71%	1.71%	1.71%	1.71%	1.77%	1.84%
India	5.19%	5.27%	5.10%	5.12%	5.40%	5.64%
Australia	1.46%	1.39%	1.38%	1.41%	1.39%	1.40%
Indonesia	1.20%	1.20%	1.25%	1.28%	1.31%	1.34%
Others	2.01%	1.86%	1.87%	1.88%	1.90%	1.95%
Total	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

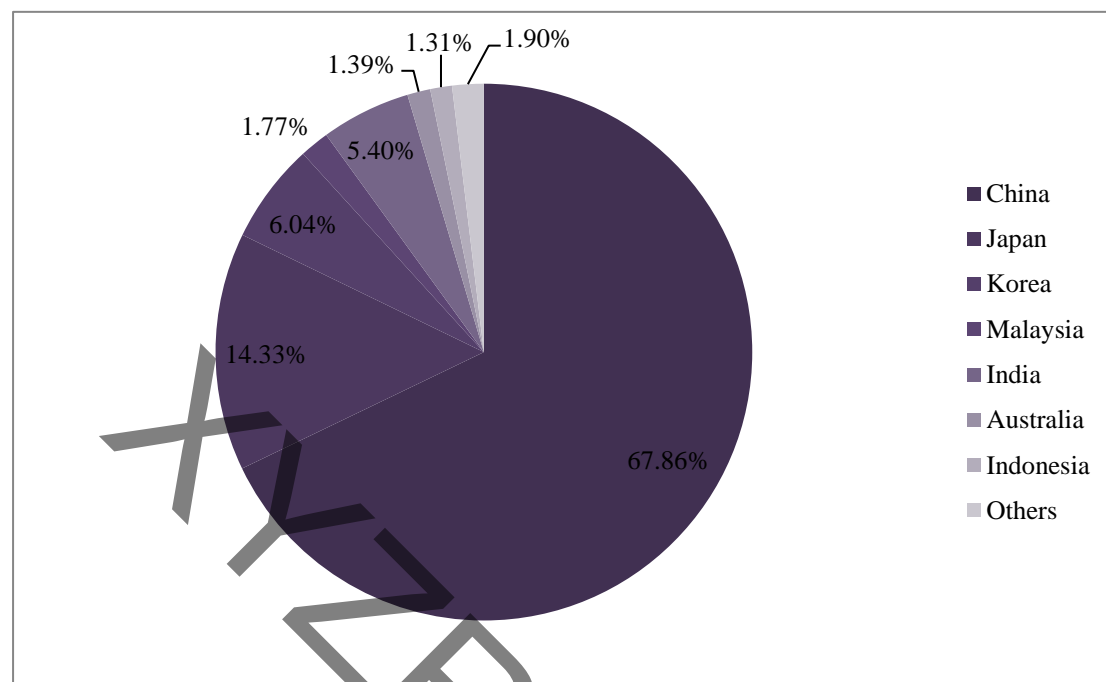
Source: Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Figure Asia-Pacific Elevators and Escalators Sales Market Share by Countries in 2015



Source: Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Figure Asia-Pacific Elevators and Escalators Sales Market Share by Countries in 2019



Source: Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

3.1.2 Asia-Pacific Elevators and Escalators Revenue and Market Share by Countries (2015-2020)

Table Asia-Pacific Elevators and Escalators Revenue by Countries (2015-2020)

Sales Revenue (Million USD)	2015	2016	2017	2018	2019	2020E
China	14843	15349	15771	15484	15481	15327
Japan	3354	3382	3362	3339	3360	3371
Korea	1209	1227	1275	1225	1327	1368
Malaysia	316	322	329	324	337	349
India	1075	1117	1100	1086	1156	1203
Australia	251	246	248	249	249	250
Indonesia	198	202	215	216	223	228
Others	417	396	404	401	407	416
Total	21663	22241	22704	22324	22540	22512

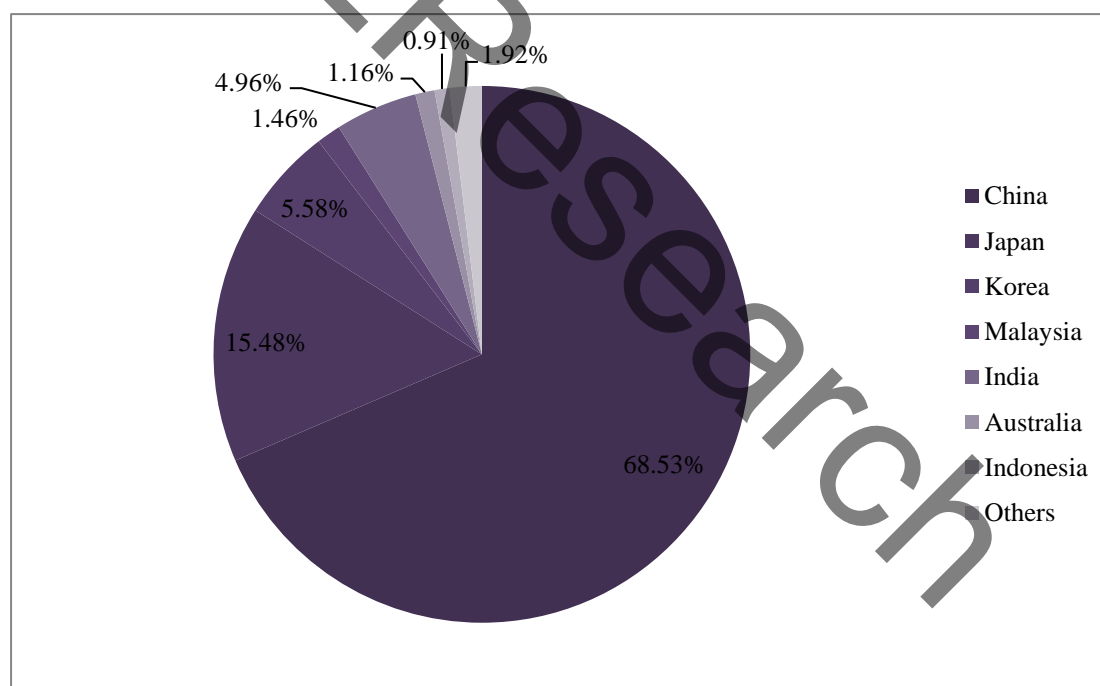
Source: Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Table Asia-Pacific Elevators and Escalators Revenue and Market Share by Countries (2015-2020)

Share	2015	2016	2017	2018	2019	2020E
China	68.53%	69.00%	69.46%	69.35%	68.67%	68.09%
Japan	15.48%	15.21%	14.81%	14.96%	14.91%	14.97%
Korea	5.58%	5.52%	5.62%	5.49%	5.89%	6.08%
Malaysia	1.46%	1.45%	1.45%	1.45%	1.50%	1.55%
India	4.96%	5.02%	4.84%	4.86%	5.13%	5.34%
Australia	1.16%	1.11%	1.09%	1.12%	1.10%	1.11%
Indonesia	0.91%	0.91%	0.95%	0.97%	0.99%	1.01%
Others	1.92%	1.78%	1.78%	1.80%	1.81%	1.85%
Total	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

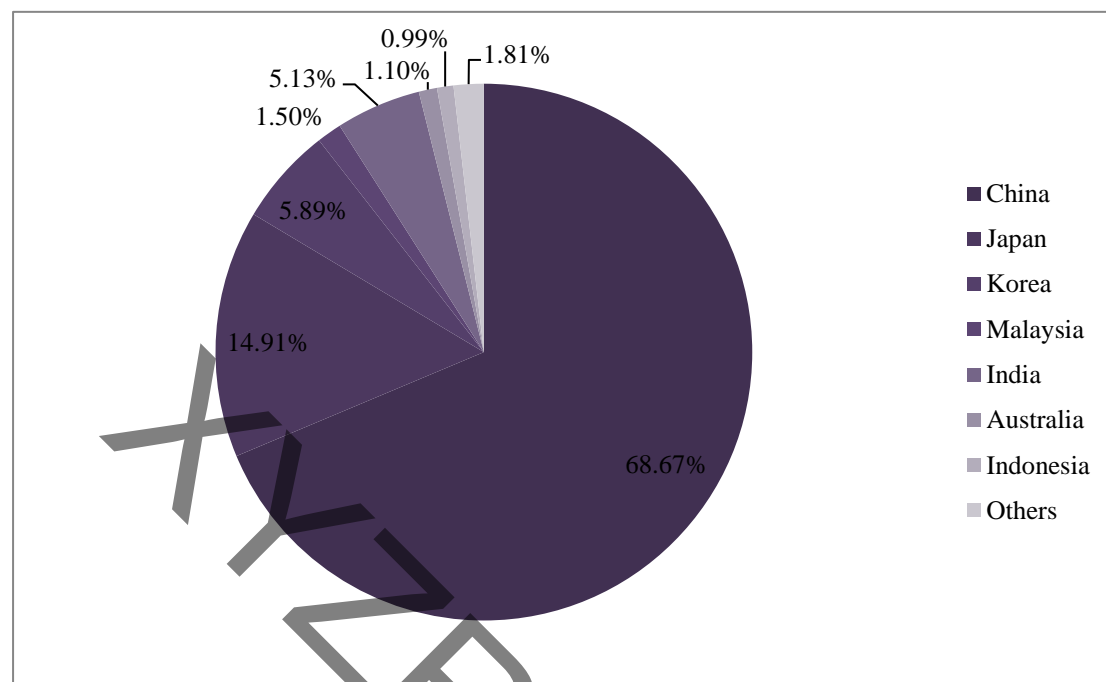
Source: Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Figure Asia-Pacific Elevators and Escalators Revenue Market Share by Countries in 2015



Source: Secondary Information and XYZ-Research Research Center; 2020

Figure Asia-Pacific Elevators and Escalators Revenue Market Share by Countries in 2019



Source: Secondary Information and XYZ-Research Research Center; 2020

3.1.3 Asia-Pacific Elevators and Escalators Price by Countries (2015-2020)

Table Asia-Pacific Elevators and Escalators Price by Countries (2015-2020)

Price (USD/Unit)	2015	2016	2017	2018	2019	2020E
China	28045	27279	26607	25737	25032	24400
Japan	29057	28233	27364	26517	25723	24959
Korea	27242	26467	25659	24893	24097	23369
Malaysia	23653	22918	22245	21586	20932	20291
India	26556	25743	24977	24214	23496	22797
Australia	22115	21466	20875	20195	19591	19040
Indonesia	21154	20528	19907	19269	18692	18138
Others	26577	25815	25015	24288	23567	22845
Total	27798	27028	26310	25465	24733	24061

Source: Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

3.2 Asia-Pacific Elevators and Escalators Sales, Revenue, Market Share and Price by Type (2015-2020)

3.2.1 Asia-Pacific Elevators and Escalators Sales and Market Share by Type (2015-2020)

Table Asia-Pacific Elevators and Escalators Sales by Type (2015-2020)

Sales (K Units)	2015	2016	2017	2018	2019	2020E
Elevators	625.07	661.04	692.93	702.47	728.37	748.87
Escalators	99.24	103.89	108.58	111.51	117.94	120.58
Moving Walkways	55	57.96	61.44	62.69	65.03	66.18
Total	779.31	822.89	862.95	876.67	911.34	935.63

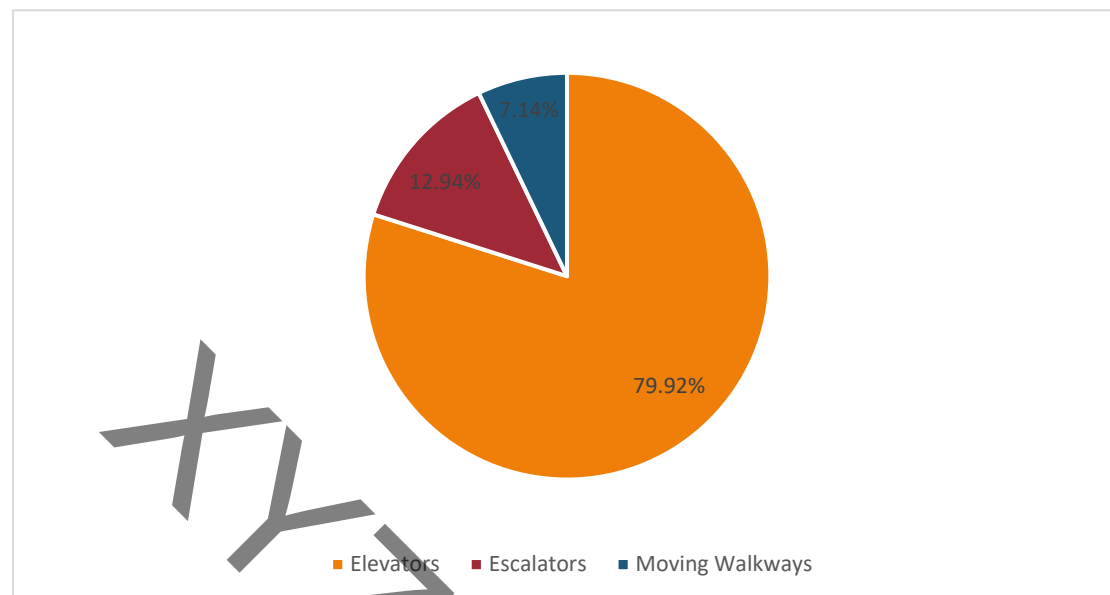
Source: Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Table Asia-Pacific Elevators and Escalators Sales and Market Share by Type (2015-2020)

Share	2015	2016	2017	2018	2019	2020E
Elevators	80.21%	80.33%	80.30%	80.13%	79.92%	80.04%
Escalators	12.73%	12.63%	12.58%	12.72%	12.94%	12.89%
Moving Walkways	7.06%	7.04%	7.12%	7.15%	7.14%	7.07%
Total	100%	100%	100%	100%	100%	100%

Source: Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Figure Asia-Pacific Elevators and Escalators Sales Market Share by Escalators in 2019



Source: Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

3.2.2 Asia-Pacific Elevators and Escalators Revenue and Market Share by Type (2015-2020)

Table Asia-Pacific Elevators and Escalators Revenue by Type (2015-2020)

Sales Revenue (Million USD)	2015	2016	2017	2018	2019	2020E
Elevators	16997	17499	17877	17571	17649	17656
Escalators	2944	2998	3004	2987	3106	3026
Moving Walkways	1722	1744	1823	1766	1785	1830
Total	21663	22241	22704	22324	22540	22512

Source: Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

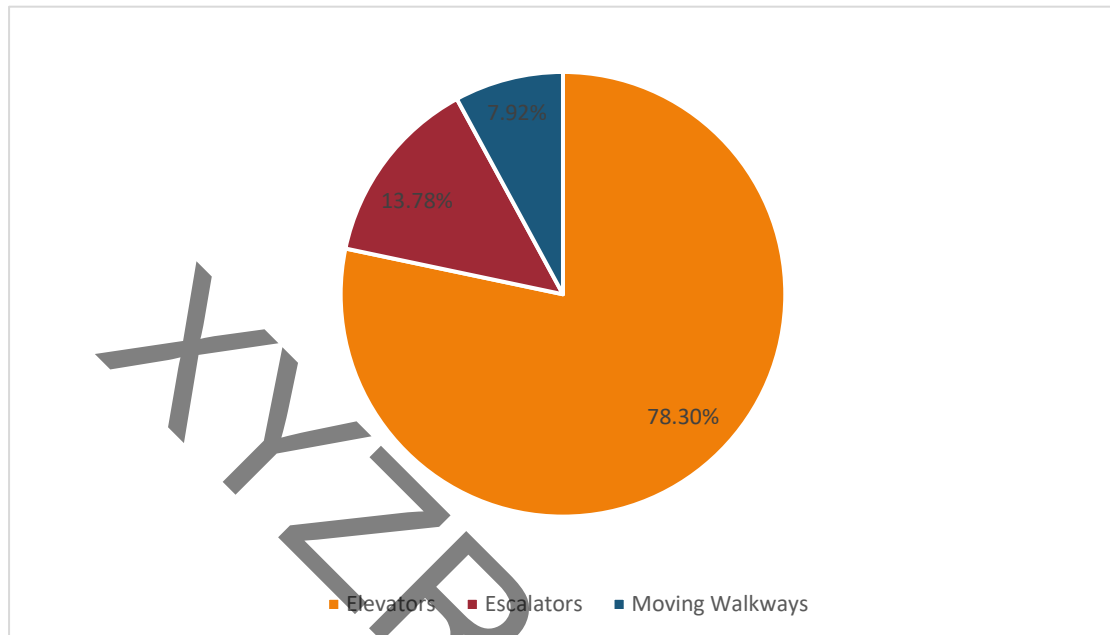
Table Asia-Pacific Elevators and Escalators Revenue and Market Share by Type (2015-2020)

Share	2015	2016	2017	2018	2019	2020E
Elevators	78.46%	78.68%	78.74%	78.71%	78.30%	78.43%
Escalators	13.59%	13.48%	13.23%	13.38%	13.78%	13.44%
Moving Walkways	7.95%	7.84%	8.03%	7.91%	7.92%	8.13%
Total	100%	100%	100%	100%	100%	100%

Source: Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center;

2020

Figure Asia-Pacific Elevators and Escalators Revenue Market Share by Escalators in 2019



Source: Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

3.2.3 Asia-Pacific Elevators and Escalators Price by Type (2015-2020)

Table Asia-Pacific Elevators and Escalators Price by Type (2015-2020)

Sales Price (USD/Unit)	2015	2016	2017	2018	2019	2020E
Elevators	27192	26472	25799	25013	24231	23577
Escalators	29665	28857	27666	26787	26335	25095
Moving Walkways	31309	30090	29671	28170	27449	27652
Average	27798	27028	26310	25465	24733	24061

Source: Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

3.3 Asia-Pacific Elevators and Escalators Sales and Market Share by Application (2015-2020)

Table Asia-Pacific Elevators and Escalators Sales by Application (2015-2020)

Sales (K Units)	2015	2016	2017	2018	2019	2020E
Residential Area	458.85	494.32	511.92	525.83	541.2	553.83
Commercial Office	202.28	204.75	219.46	217.76	231.23	237.76
Transportation Hub	77.29	81.18	86.66	87.02	91.92	95.46
Industrial Area	40.89	42.64	44.91	46.06	46.99	48.58
Total	779.31	822.89	862.95	876.67	911.34	935.63

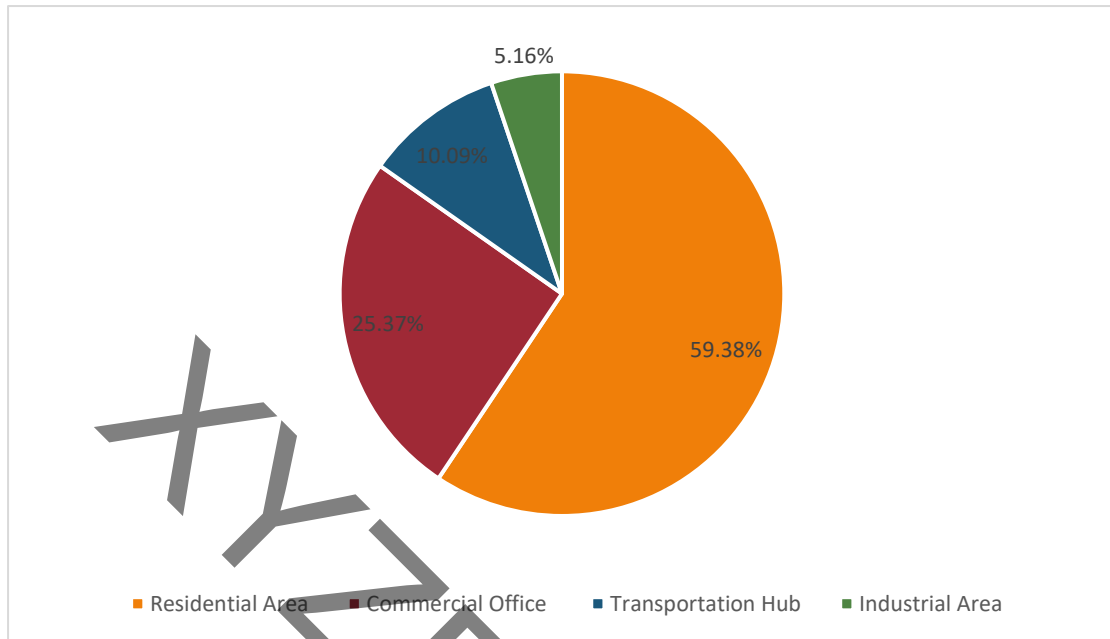
Source: Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Table Asia-Pacific Elevators and Escalators Sales and Market Share by Application (2015-2020)

Share	2015	2016	2017	2018	2019	2020E
Residential Area	58.87%	60.07%	59.33%	59.98%	59.38%	59.20%
Commercial Office	25.96%	24.88%	25.43%	24.84%	25.37%	25.41%
Transportation Hub	9.92%	9.87%	10.04%	9.93%	10.09%	10.20%
Industrial Area	5.25%	5.18%	5.20%	5.25%	5.16%	5.19%

Source: Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Figure Asia-Pacific Elevators and Escalators Sales Market Share by Application in 2019



Source: Secondary Information, Expert Interviews and XYZ-Research Research Center; 2020


4 Analysis of Elevators and Escalators

Industry Key Manufacturers

4.1 Kone

4.1.1 Company Profile

Table Kone Company Profile

	
Company Name	Kone
Website	http://www.kone.com/en/c
Company Type	Public
Contact Information	<p>KONE Corporation Finland KONE Oyj Keilasatama 3 P.O. Box 7 Espoo, 02150 Finland Tel.: +358(0)204 75 1 Fax.: +358(0)204 75 449</p>
Establish	1910
Headquarters	Finland
Company Profile	<p>At KONE, our mission is to improve the flow of urban life. As a global leader in the elevator and escalator industry, KONE provides elevators, escalators and automatic building doors, as well as solutions for modernization and maintenance to add value to buildings throughout their life cycle.</p> <p>Through more effective People Flow®, we make people's journeys safe, convenient and reliable, in taller, smarter buildings.</p>

	In 2015, KONE had annual net sales of EUR 8.6 billion, and at the end of the year close to 50,000 employees. KONE class B shares are listed on the Nasdaq Helsinki Ltd. in Finland
Key Products	Elevators Escalators and Autowalks People Flow Intelligence
Key Regions of Sales	Europe, USA, Asia

Source: Kone, XYZ-Research Research Center; 2020

4.1.2 Product Information

Table Elevators and Escalators Product Picture and Specifications of Kone

KONE N MiniSpace™ Product	
Picture	
Specifications	<p>Specifications</p> <p>Product KONE N MiniSpace</p> <p>Application Small machine room</p> <p>Speed 2.5 m/s</p> <p>Max. travel 135 m</p> <p>Max.load 1150 kg</p> <p>Max.no.persons Up to 15</p> <p>Max. no. elevators in group 6</p> <p>Recommended signalization KSS 280 , KDS 300 , KDS 330</p>

Source: Kone, XYZ-Research Research Center; 2020

4.1.3 Sales, Price, Cost, Gross, and Revenue

Table Elevators and Escalators Sales (K Units), Price (USD/Unit), Revenue (Million USD) and Gross Margin of Kone 2018-2019

Kone	2018	2019
Sales (K Units)	xx	xx
Sales Price (USD/Unit)	xx	xx
Sales Revenue (Million USD)	xx	xx
Gross Margin	xx	xx

Source: Kone, XYZ-Research Research Center; 2020

XYZ-Research

4.2 Otis

4.3 Schindler Group

4.4 Mitsubishi Electric

4.4.1 Company Profile

4.5 Toshiba

4.6 Fujitec

4.7 Hitachi

4.8 Hyundai

4.9 Yungtay Engineering

4.10 Canny Elevator

4.11 Volkslift

4.12 Syney Elevator

4.13 Sicher Elevator

4.14 SJEC

4.15 Guangri Elevator

4.16 Hangzhou XiOlift

4.17 Edunburgh Elevator

4.18 Suzhou Diao

4.19 CNYD

4.20 Meilun Elevator

4.21 IFE Elevators

4.22 Joylive Elevator

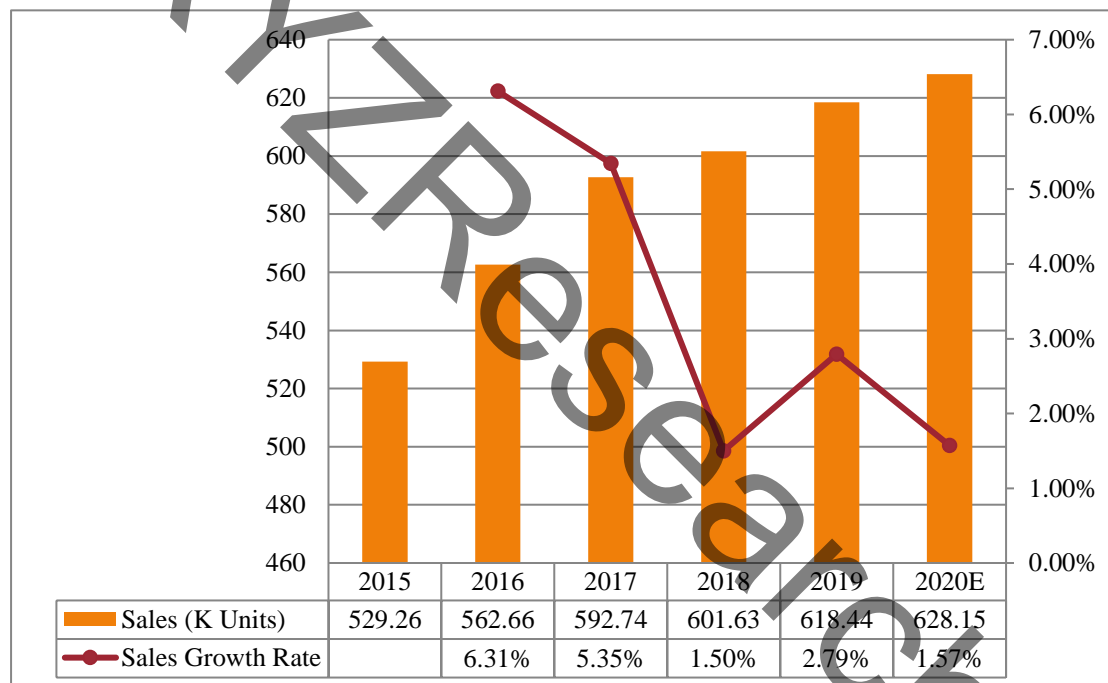
4.23 Dongnan Elevator

ANZ Research

5 China Elevators and Escalators Sales, Revenue (Value) by Type and Application (2015-2020)

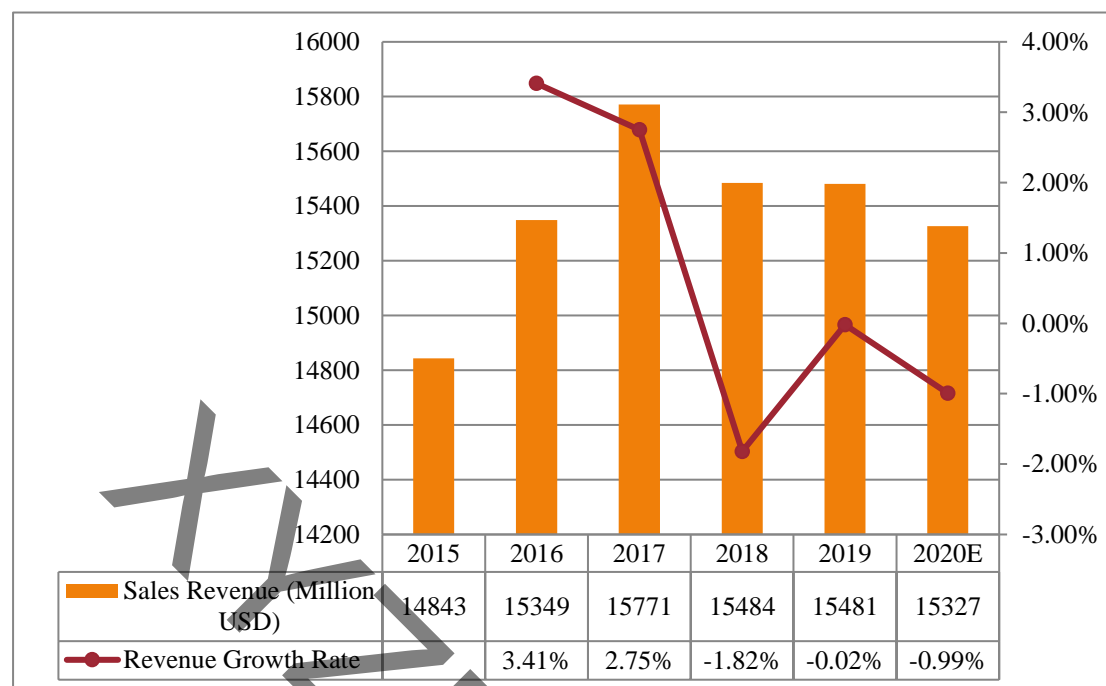
5.1 China Elevators and Escalators Sales, Revenue and Growth Rate (2015-2020)

Figure China Elevators and Escalators Sales and Growth Rate (2015-2020)



Source: Annual Reports, Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Figure China Elevators and Escalators Revenue and Growth Rate (2015-2020)



Source: Annual Reports, Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

5.2 China Elevators and Escalators Sales, Revenue and Market Share by Type (2015-2020)

Table China Elevators and Escalators Sales by Type (2015-2020)

Sales (K Units)	2015	2016	2017	2018	2019	2020E
Elevators	416.9	444.28	467.91	473.9	485.05	493.16
Escalators	65.63	68.98	72.37	74.12	77.92	78.83
Moving Walkways	46.73	49.4	52.46	53.61	55.47	56.16
Total	529.26	562.66	592.74	601.63	618.44	628.15

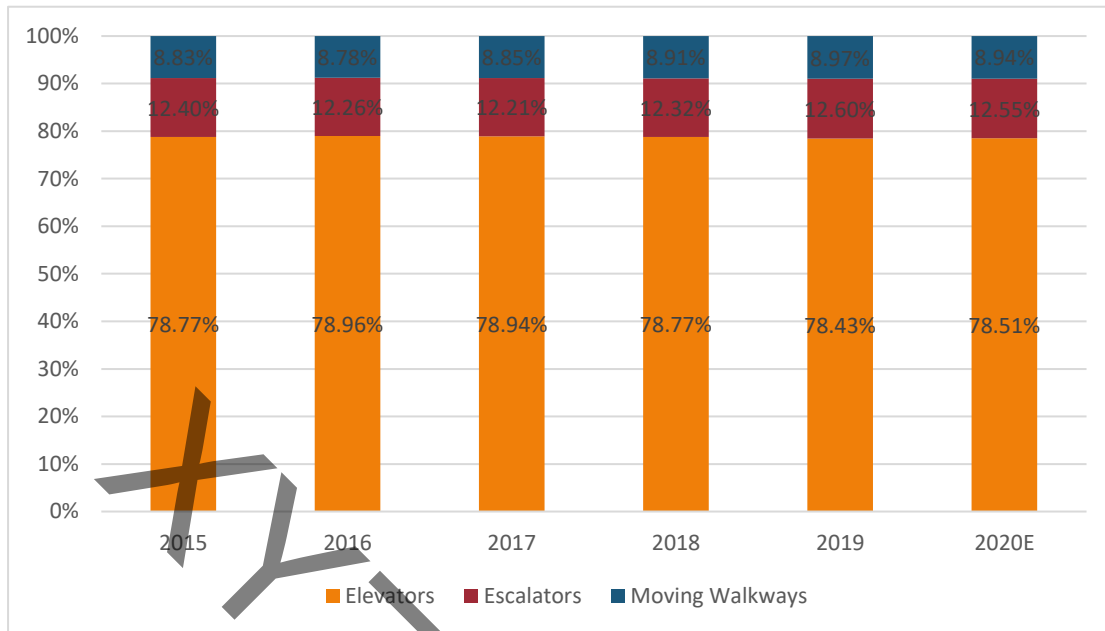
Source: Annual Reports, Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Table China Elevators and Escalators Sales Market Share by Type (2015-2020)

	2015	2016	2017	2018	2019	2020E
Elevators	78.77%	78.96%	78.94%	78.77%	78.43%	78.51%
Escalators	12.40%	12.26%	12.21%	12.32%	12.60%	12.55%
Moving Walkways	8.83%	8.78%	8.85%	8.91%	8.97%	8.94%

Source: Annual Reports, Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Figure China Elevators and Escalators Sales Market Share by Type (2015-2020)



Source: Annual Reports, Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

5.3 China Elevators and Escalators Sales and Market Share by Application (2015-2020)

Table China Elevators and Escalators Sales by Application (2015-2020)

Sales (K Units)	2015	2016	2017	2018	2019	2020E
Residential Area	317.23	345.03	358.32	369.52	376.01	379.72
Commercial Office	128.72	130.14	140.48	137.23	144.1	146.92
Transportation Hub	55.15	57.95	62.47	62.51	65.8	67.9
Industrial Area	28.16	29.54	31.47	32.37	32.53	33.61
Total	529.26	562.66	592.74	601.63	618.44	628.15

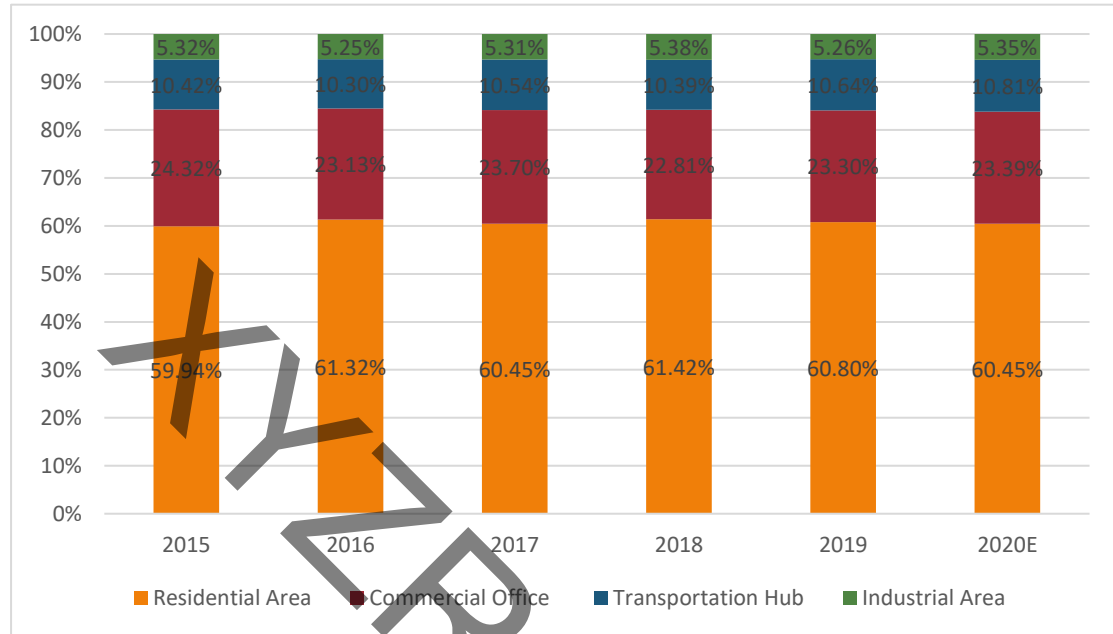
Source: Annual Reports, Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Table China Elevators and Escalators Sales Market Share by Application (2015-2020)

	2015	2016	2017	2018	2019	2020E
Residential Area	59.94%	61.32%	60.45%	61.42%	60.80%	60.45%
Commercial Office	24.32%	23.13%	23.70%	22.81%	23.30%	23.39%
Transportation Hub	10.42%	10.30%	10.54%	10.39%	10.64%	10.81%
Industrial Area	5.32%	5.25%	5.31%	5.38%	5.26%	5.35%

Source: Annual Reports, Secondary Information, Press Releases, Expert Interviews and XYZ-Research

Figure China Elevators and Escalators Sales Market Share by Application (2015-2020)

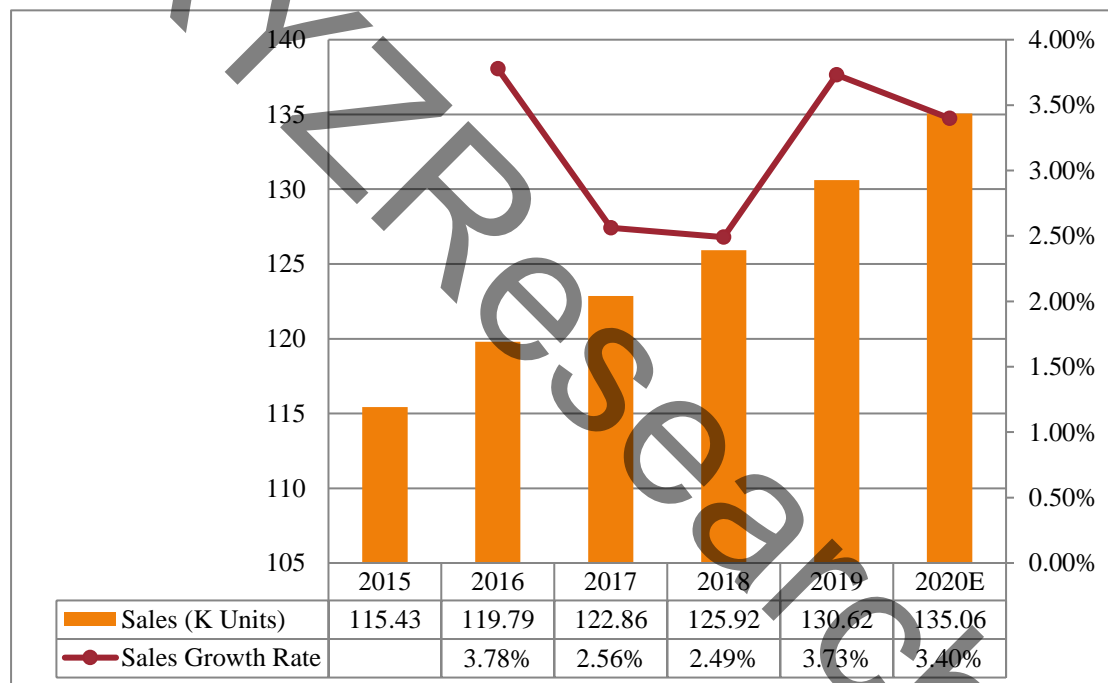


Source: Annual Reports, Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

6 Japan Elevators and Escalators Sales, Revenue (Value) by Type and Application (2015-2020)

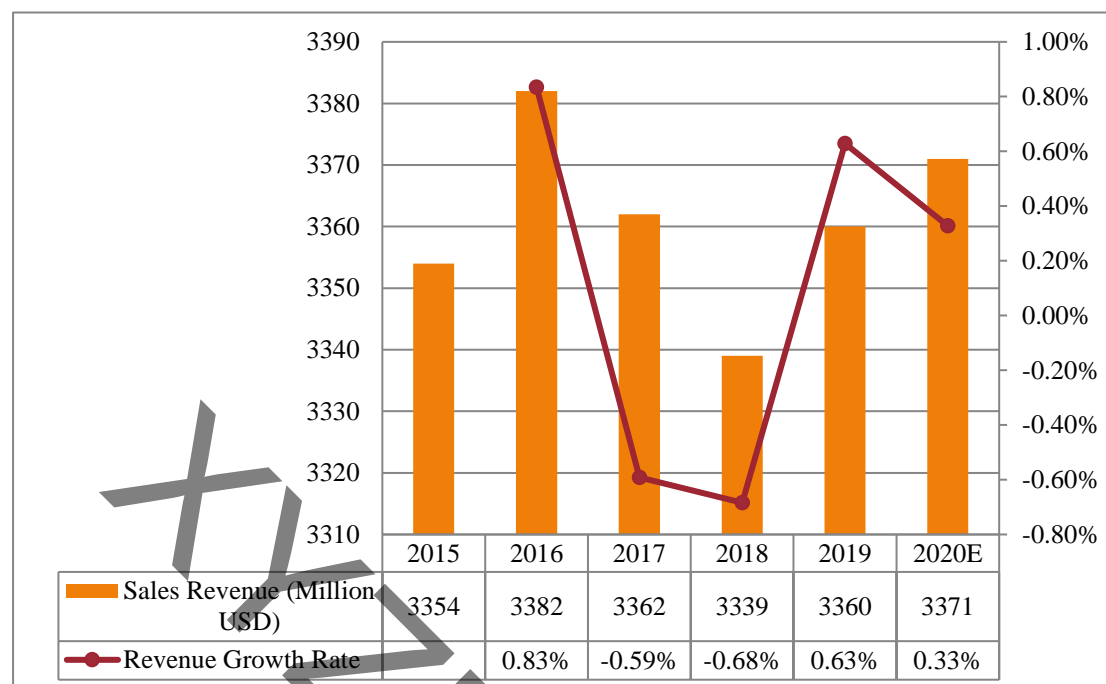
6.1 Japan Elevators and Escalators Sales, Revenue and Growth Rate (2015-2020)

Figure Japan Elevators and Escalators Sales and Growth Rate (2015-2020)



Source: Annual Reports, Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Figure Japan Elevators and Escalators Revenue and Growth Rate (2015-2020)



Source: Annual Reports, Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

6.2 Japan Elevators and Escalators Sales, Revenue and Market Share by Type (2015-2020)

Table Japan Elevators and Escalators Sales by Type (2015-2020)

Sales (K Units)	2015	2016	2017	2018	2019	2020E
Elevators	93.49	97.07	99.26	101.41	104.98	109.02
Escalators	16.53	17.13	17.73	18.55	19.42	19.62
Moving Walkways	5.41	5.59	5.87	5.96	6.22	6.42
Total	115.43	119.79	122.86	125.92	130.62	135.06

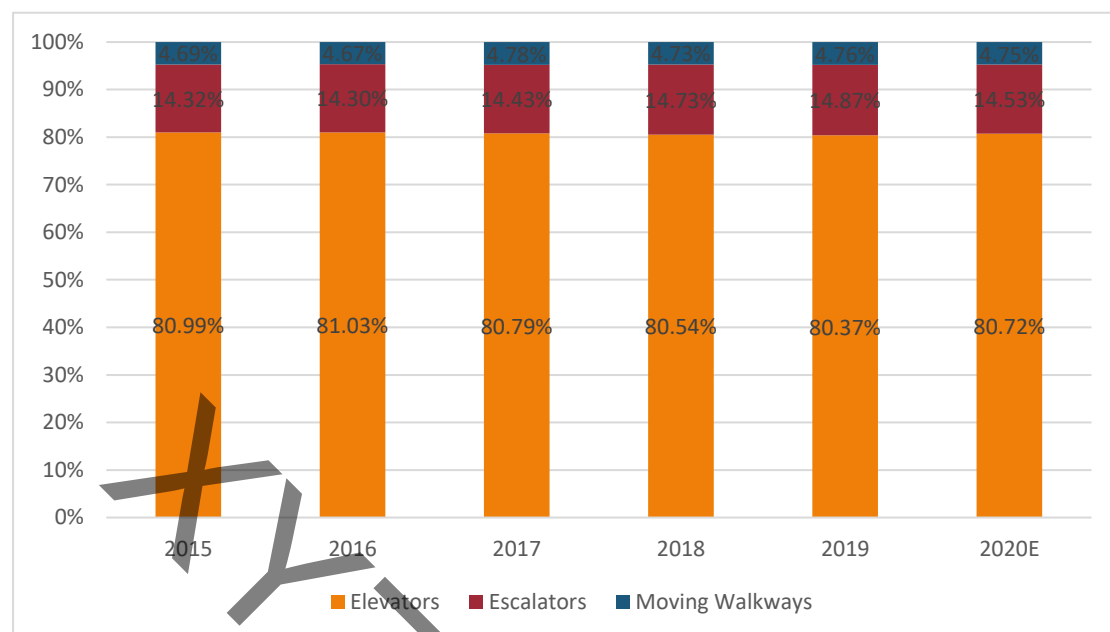
Source: Annual Reports, Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Table Japan Elevators and Escalators Sales Market Share by Type (2015-2020)

Share	2015	2016	2017	2018	2019	2020E
Elevators	80.99%	81.03%	80.79%	80.54%	80.37%	80.72%
Escalators	14.32%	14.30%	14.43%	14.73%	14.87%	14.53%
Moving Walkways	4.69%	4.67%	4.78%	4.73%	4.76%	4.75%

Source: Annual Reports, Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Figure Japan Elevators and Escalators Sales Market Share by Type (2015-2020)



Source: Annual Reports, Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

6.3 Japan Elevators and Escalators Sales and Market Share by Application (2015-2020)

Table Japan Elevators and Escalators Sales by Application (2015-2020)

Sales (K Units)	2015	2016	2017	2018	2019	2020E
Residential Area	63.92	67.28	67.96	69.52	70.21	72.45
Commercial Office	34.22	34.46	36.43	37.66	40.94	42.41
Transportation Hub	9.96	10.53	10.91	11.01	11.49	12.1
Industrial Area	7.33	7.52	7.56	7.73	7.98	8.1
Total	115.43	119.79	122.86	125.92	130.62	135.06

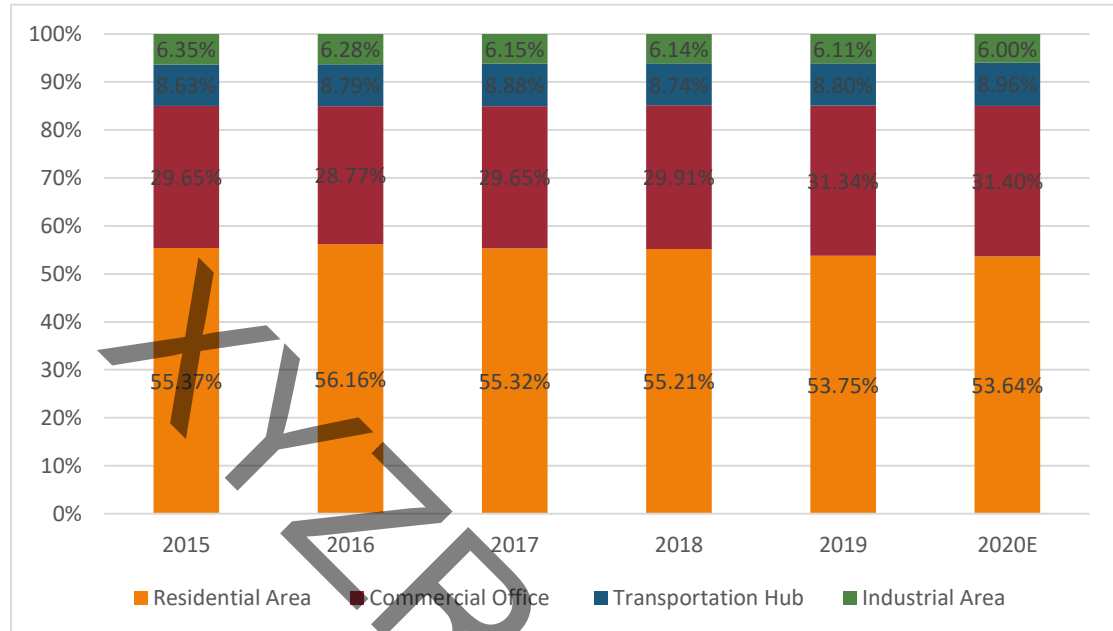
Source: Annual Reports, Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Table Japan Elevators and Escalators Sales Market Share by Application (2015-2020)

Share	2015	2016	2017	2018	2019	2020E
Residential Area	55.37%	56.16%	55.32%	55.21%	53.75%	53.64%
Commercial Office	29.65%	28.77%	29.65%	29.91%	31.34%	31.40%
Transportation Hub	8.63%	8.79%	8.88%	8.74%	8.80%	8.96%
Industrial Area	6.35%	6.28%	6.15%	6.14%	6.11%	6.00%

Source: Annual Reports, Secondary Information, Press Releases, Expert Interviews and XYZ-Research

Figure Japan Elevators and Escalators Sales Market Share by Application (2015-2020)

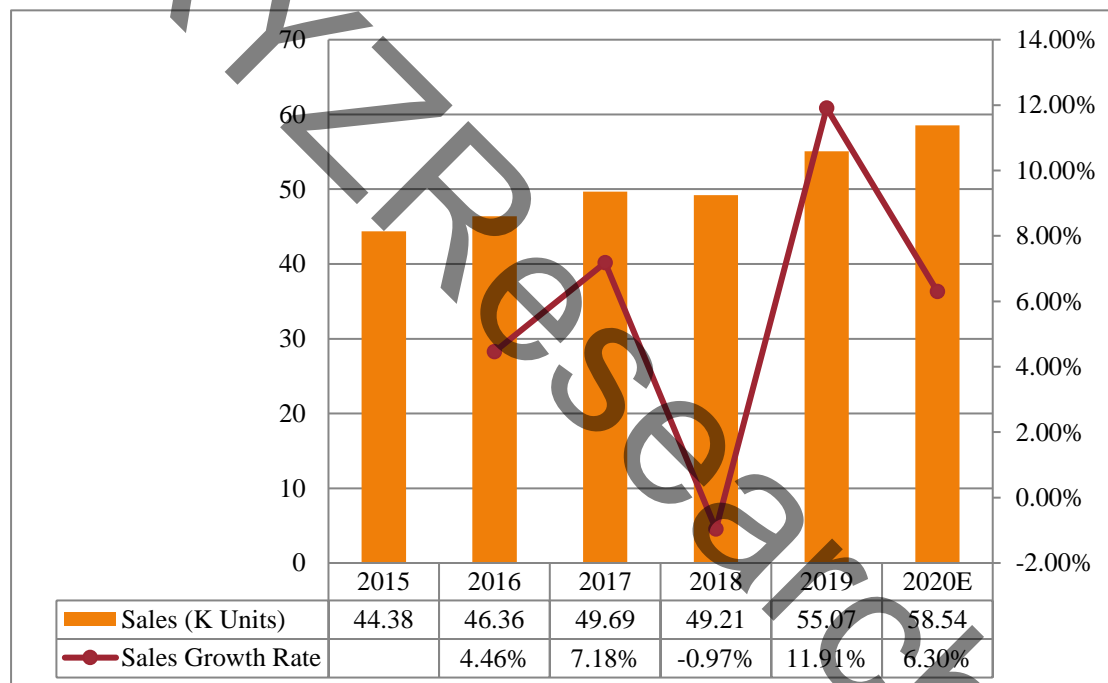


Source: Annual Reports, Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

7 Korea Elevators and Escalators Sales, Revenue (Value) by Type and Application (2015-2020)

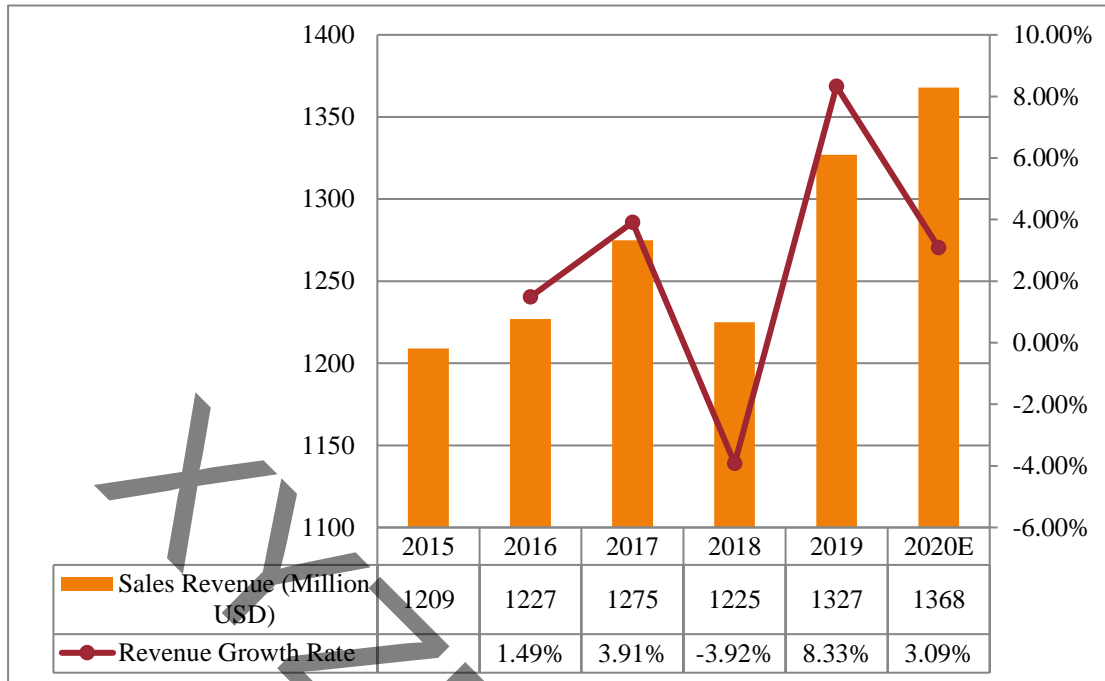
7.1 Korea Elevators and Escalators Sales, Revenue and Growth Rate (2015-2020)

Figure Korea Elevators and Escalators Sales and Growth Rate (2015-2020)



Source: Annual Reports, Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Figure Korea Elevators and Escalators Revenue and Growth Rate (2015-2020)



Source: Annual Reports, Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

7.2 Korea Elevators and Escalators Sales, Revenue and Market Share by Type (2015-2020)

Table Korea Elevators and Escalators Sales by Type (2015-2020)

Sales (K Units)	2015	2016	2017	2018	2019	2020E
Elevators	37.22	39.02	41.93	41.4	46.23	48.99
Escalators	6.08	6.22	6.58	6.66	7.59	8.21
Moving Walkways	1.08	1.12	1.18	1.15	1.25	1.34
Total	44.38	46.36	49.69	49.21	55.07	58.54

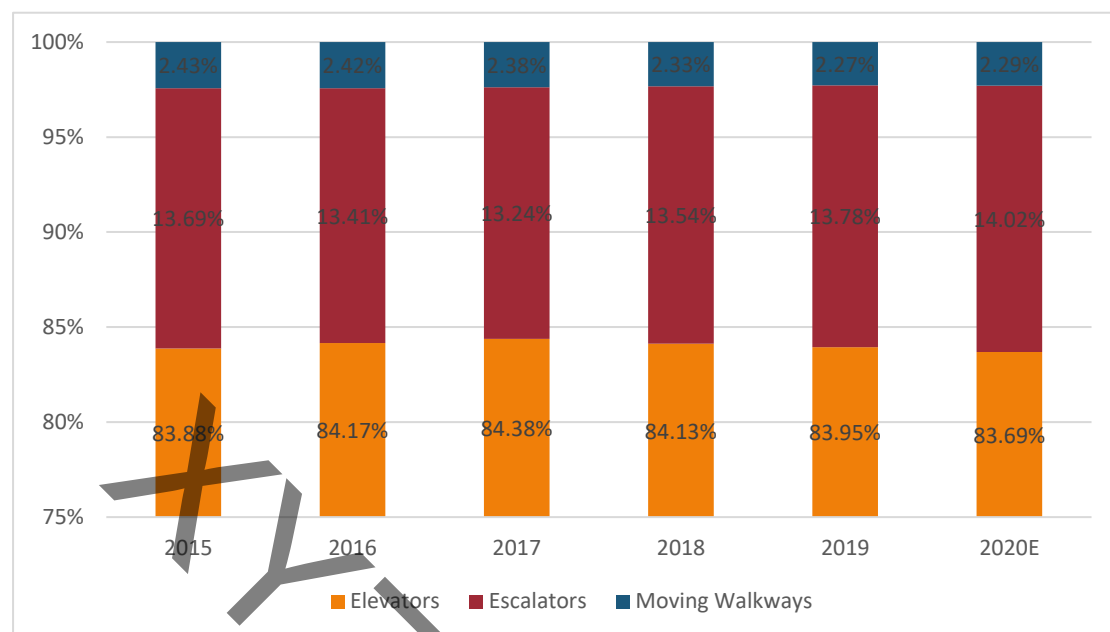
Source: Annual Reports, Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Table Korea Elevators and Escalators Sales Market Share by Type (2015-2020)

Share	2015	2016	2017	2018	2019	2020E
Elevators	83.88%	84.17%	84.38%	84.13%	83.95%	83.69%
Escalators	13.69%	13.41%	13.24%	13.54%	13.78%	14.02%
Moving Walkways	2.43%	2.42%	2.38%	2.33%	2.27%	2.29%

Source: Annual Reports, Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Figure Korea Elevators and Escalators Sales Market Share by Type (2015-2020)



Source: Annual Reports, Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

7.3 Korea Elevators and Escalators Sales and Market Share by Application (2015-2020)

Table Korea Elevators and Escalators Sales by Application (2015-2020)

Sales (K Units)	2015	2016	2017	2018	2019	2020E
Residential Area	25.79	27.06	28.92	28.34	32.35	35.07
Commercial Office	13.17	13.56	14.68	14.83	16.04	16.37
Transportation Hub	3.86	4.12	4.32	4.27	4.73	5
Industrial Area	1.56	1.62	1.77	1.77	1.95	2.1
Total	44.38	46.36	49.69	49.21	55.07	58.54

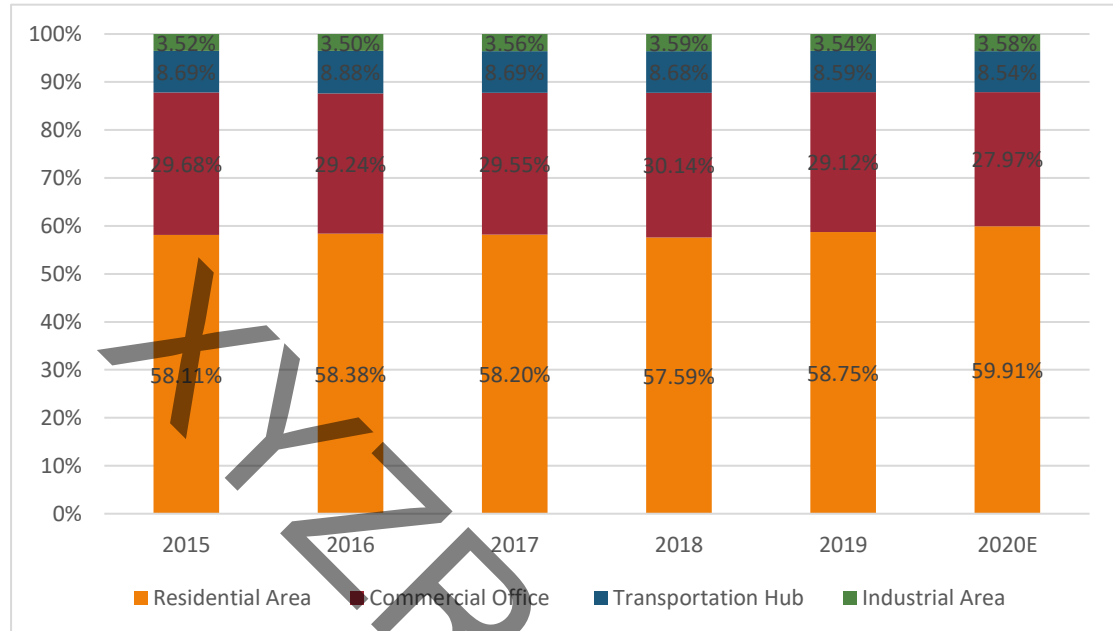
Source: Annual Reports, Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

Table Korea Elevators and Escalators Sales and Market Share by Application (2015-2020)

Share	2015	2016	2017	2018	2019	2020E
Residential Area	58.11%	58.38%	58.20%	57.59%	58.75%	59.91%
Commercial Office	29.68%	29.24%	29.55%	30.14%	29.12%	27.97%
Transportation Hub	8.69%	8.88%	8.69%	8.68%	8.59%	8.54%
Industrial Area	3.52%	3.50%	3.56%	3.59%	3.54%	3.58%

Source: Annual Reports, Secondary Information, Press Releases, Expert Interviews and XYZ-Research

Figure Korea Elevators and Escalators Sales Market Share by Application (2015-2020)

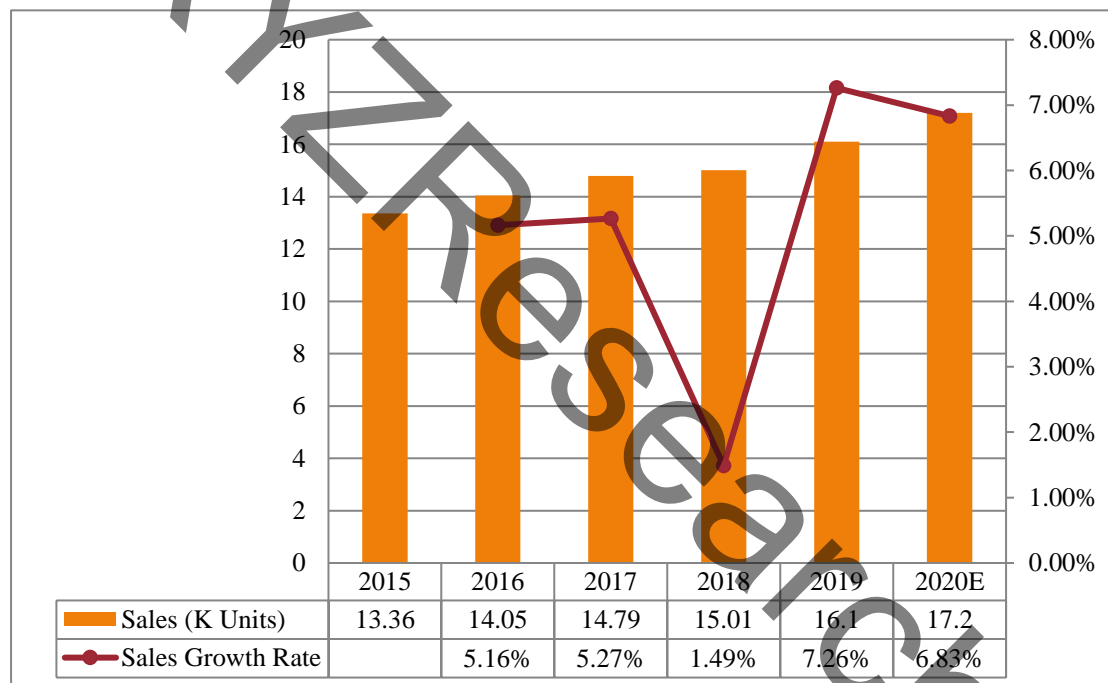


Source: Annual Reports, Secondary Information, Press Releases, Expert Interviews and XYZ-Research Research Center; 2020

8 Malaysia Elevators and Escalators Sales, Revenue (Value) by Type and Application (2015-2020)

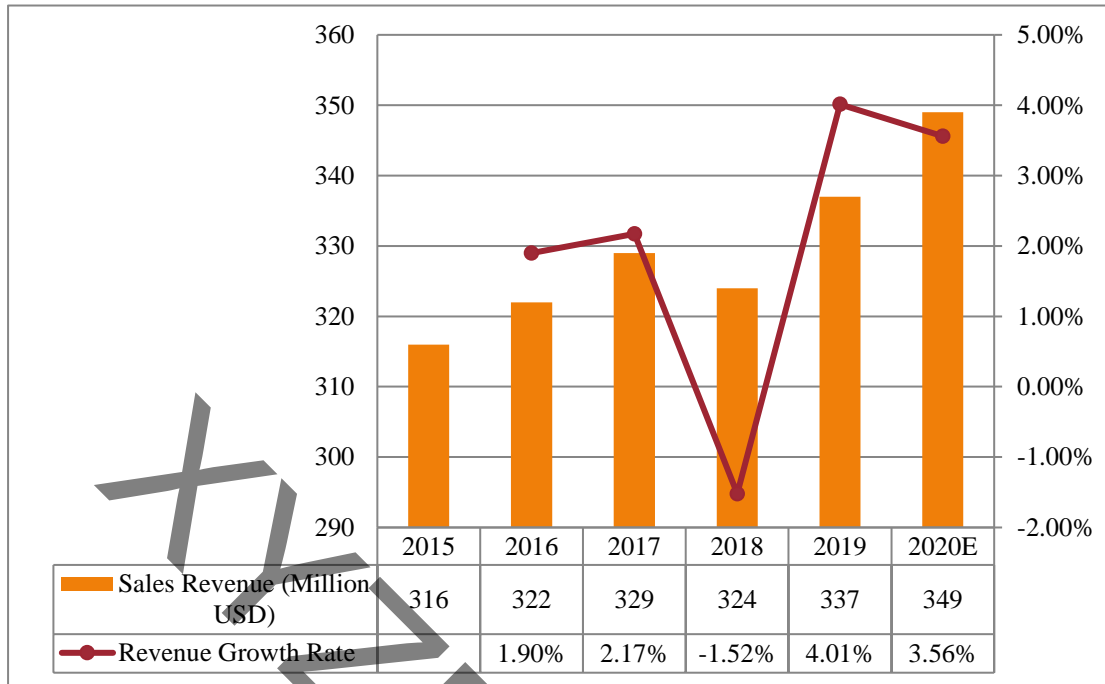
8.1 Malaysia Elevators and Escalators Sales, Revenue and Growth Rate (2015-2020)

Figure Malaysia Elevators and Escalators Sales and Growth Rate (2015-2020)



Source: Expert Interviews and XYZ-Research Research Center; 2020

Figure Malaysia Elevators and Escalators Revenue and Growth Rate (2015-2020)



Source: Expert Interviews and XYZ-Research Research Center; 2020

8.2 Malaysia Elevators and Escalators Sales, Revenue and Market Share by Type (2015-2020)

Table Malaysia Elevators and Escalators Sales by Type (2015-2020)

Sales (K Units)	2015	2016	2017	2018	2019	2020E
Elevators	11.67	12.27	12.93	13.14	14.14	15.06
Escalators	1.51	1.59	1.67	1.67	1.75	1.91
Moving Walkways	0.18	0.19	0.19	0.2	0.21	0.23
Total	13.36	14.05	14.79	15.01	16.1	17.2

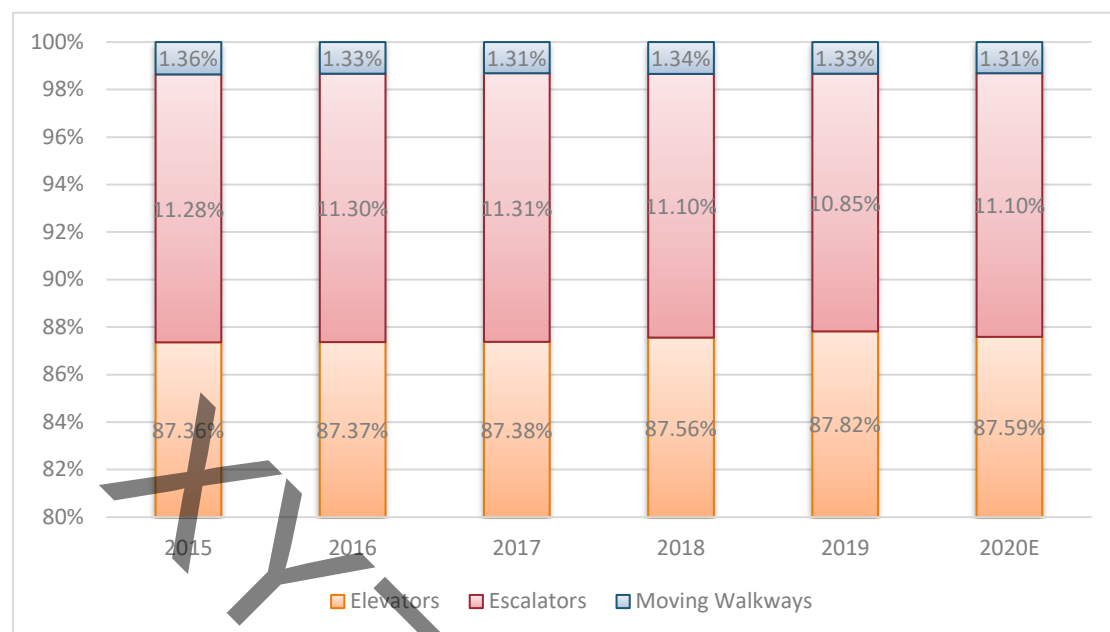
Source: Expert Interviews and XYZ-Research Research Center; 2020

Table Malaysia Elevators and Escalators Sales Market Share by Type (2015-2020)

Share	2015	2016	2017	2018	2019	2020E
Elevators	87.36%	87.37%	87.38%	87.56%	87.82%	87.59%
Escalators	11.28%	11.30%	11.31%	11.10%	10.85%	11.10%
Moving Walkways	1.36%	1.33%	1.31%	1.34%	1.33%	1.31%

Source: Expert Interviews and XYZ-Research Research Center; 2020

Figure Malaysia Elevators and Escalators Sales Market Share by Type (2015-2020)



Source: Expert Interviews and XYZ-Research Research Center; 2020

8.3 Malaysia Elevators and Escalators Sales and Market Share by Application (2015-2020)

Table Malaysia Elevators and Escalators Sales by Application (2015-2020)

Sales (K Units)	2015	2016	2017	2018	2019	2020E
Residential Area	7.08	7.44	7.94	7.93	8.54	8.87
Commercial Office	4.67	4.95	5.1	5.29	5.65	6.31
Transportation Hub	1.12	1.15	1.21	1.24	1.33	1.39
Industrial Area	0.49	0.51	0.54	0.55	0.58	0.63
Total	13.36	14.05	14.79	15.01	16.1	17.2

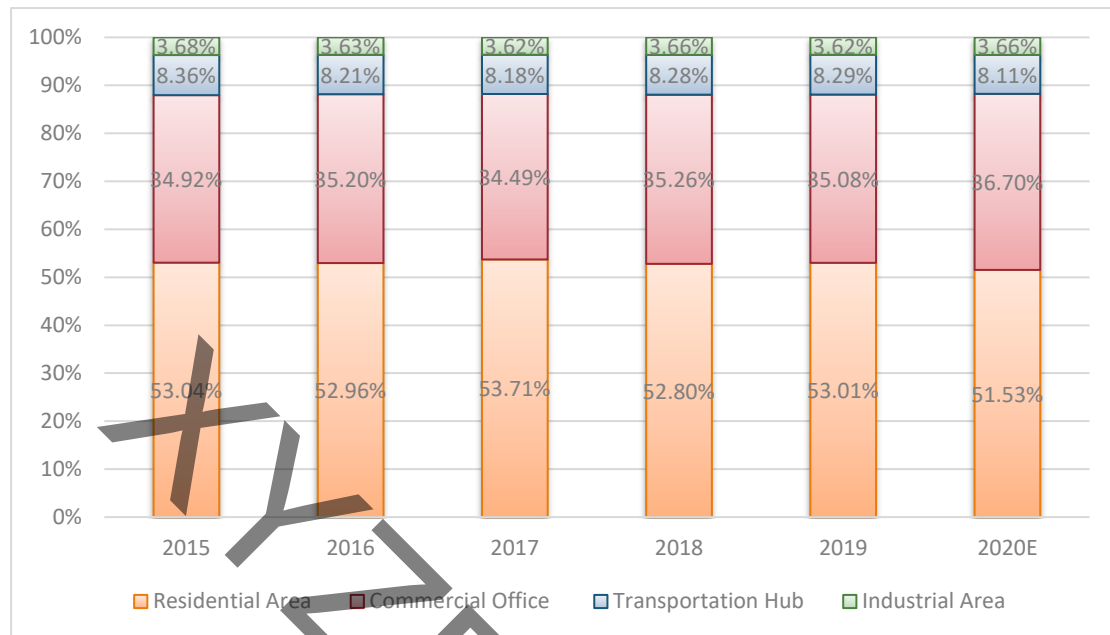
Source: Expert Interviews and XYZ-Research Research Center; 2020

Table Malaysia Elevators and Escalators Sales Market Share by Application (2015-2020)

Share	2015	2016	2017	2018	2019	2020E
Residential Area	53.04%	52.96%	53.71%	52.80%	53.01%	51.53%
Commercial Office	34.92%	35.20%	34.49%	35.26%	35.08%	36.70%
Transportation Hub	8.36%	8.21%	8.18%	8.28%	8.29%	8.11%
Industrial Area	3.68%	3.63%	3.62%	3.66%	3.62%	3.66%

Source: Expert Interviews and XYZ-Research Research Center; 2020

Figure Malaysia Elevators and Escalators Sales Market Share by Application (2015-2020)

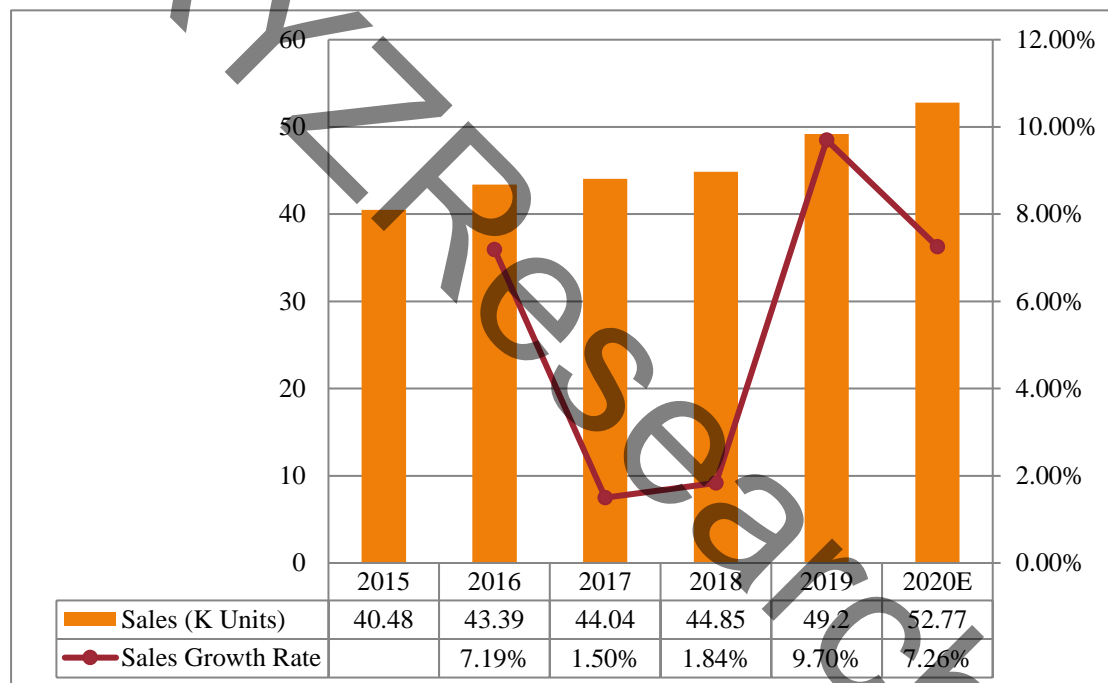


Source: Expert Interviews and XYZ-Research Research Center; 2020

9 India Elevators and Escalators Sales, Revenue (Value) by Type and Application (2015-2020)

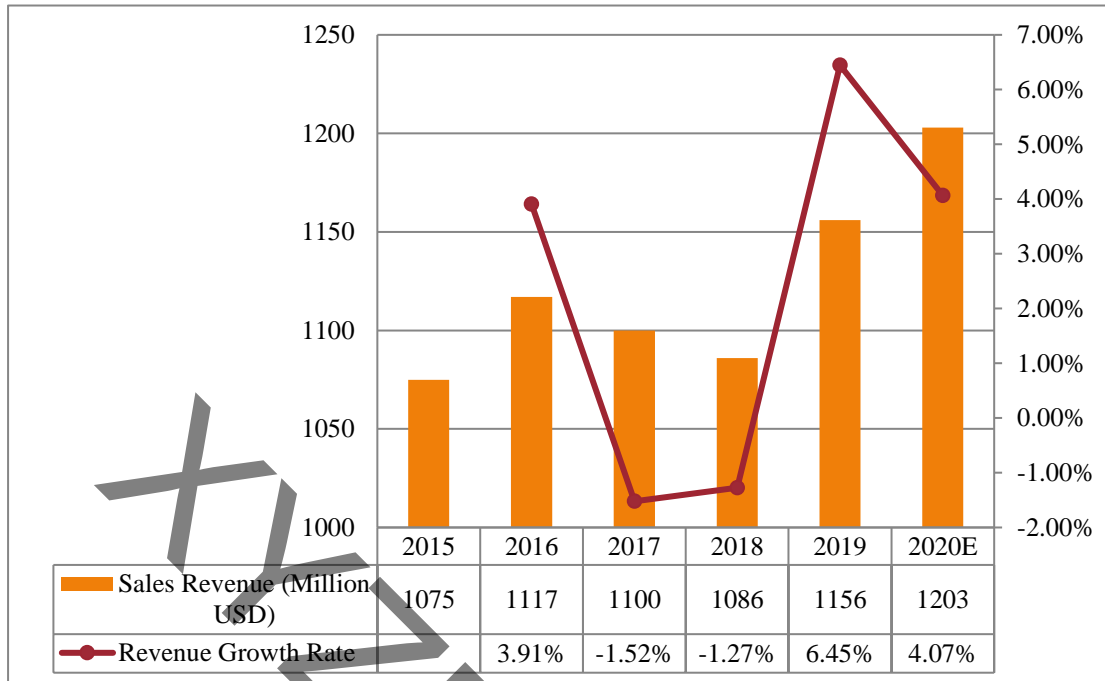
9.1 India Elevators and Escalators Sales, Revenue and Growth Rate (2015-2020)

Figure India Elevators and Escalators Sales and Growth Rate (2015-2020)



Source: Expert Interviews and XYZ-Research Research Center; 2020

Figure India Elevators and Escalators Revenue and Growth Rate (2015-2020)



Source: Expert Interviews and XYZ-Research Research Center; 2020

9.2 India Elevators and Escalators Sales, Revenue and Market Share by Type (2015-2020)

Table India Elevators and Escalators Sales by Type (2015-2020)

Sales (K Units)	2015	2016	2017	2018	2019	2020E
Elevators	35.2	37.64	38.31	39.01	42.81	45.85
Escalators	4.73	5.15	5.11	5.2	5.68	6.15
Moving Walkways	0.55	0.6	0.62	0.64	0.71	0.77
Total	40.48	43.39	44.04	44.85	49.2	52.77

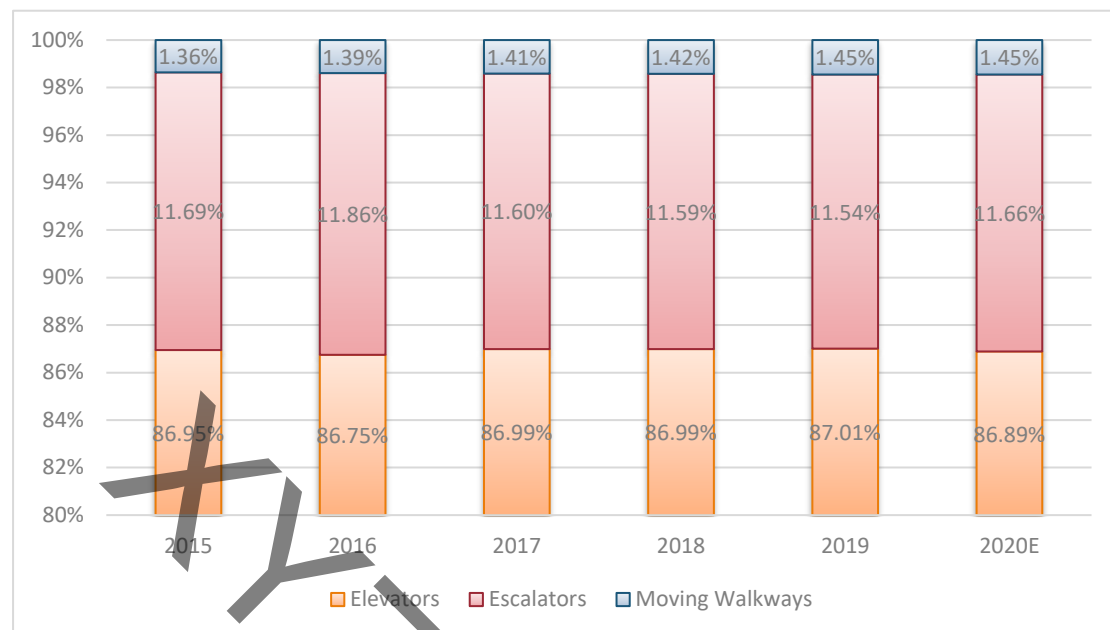
Source: Expert Interviews and XYZ-Research Research Center; 2020

Table India Elevators and Escalators Sales Market Share by Type (2015-2020)

Share	2015	2016	2017	2018	2019	2020E
Elevators	86.95%	86.75%	86.99%	86.99%	87.01%	86.89%
Escalators	11.69%	11.86%	11.60%	11.59%	11.54%	11.66%
Moving Walkways	1.36%	1.39%	1.41%	1.42%	1.45%	1.45%

Source: Expert Interviews and XYZ-Research Research Center; 2020

Figure India Elevators and Escalators Sales Market Share by Type (2015-2020)



Source: Expert Interviews and XYZ-Research Research Center; 2020

9.3 India Elevators and Escalators Sales and Market Share by Application (2015-2020)

Table India Elevators and Escalators Sales by Application (2015-2020)

Sales (K Units)	2015	2016	2017	2018	2019	2020E
Residential Area	23.99	26.33	26.45	27.04	29.71	32.05
Commercial Office	11.3	11.55	11.99	12.03	13.19	13.9
Transportation Hub	3.63	3.87	3.95	4.11	4.45	4.84
Industrial Area	1.56	1.64	1.65	1.67	1.85	1.98
Total	40.48	43.39	44.04	44.85	49.2	52.77

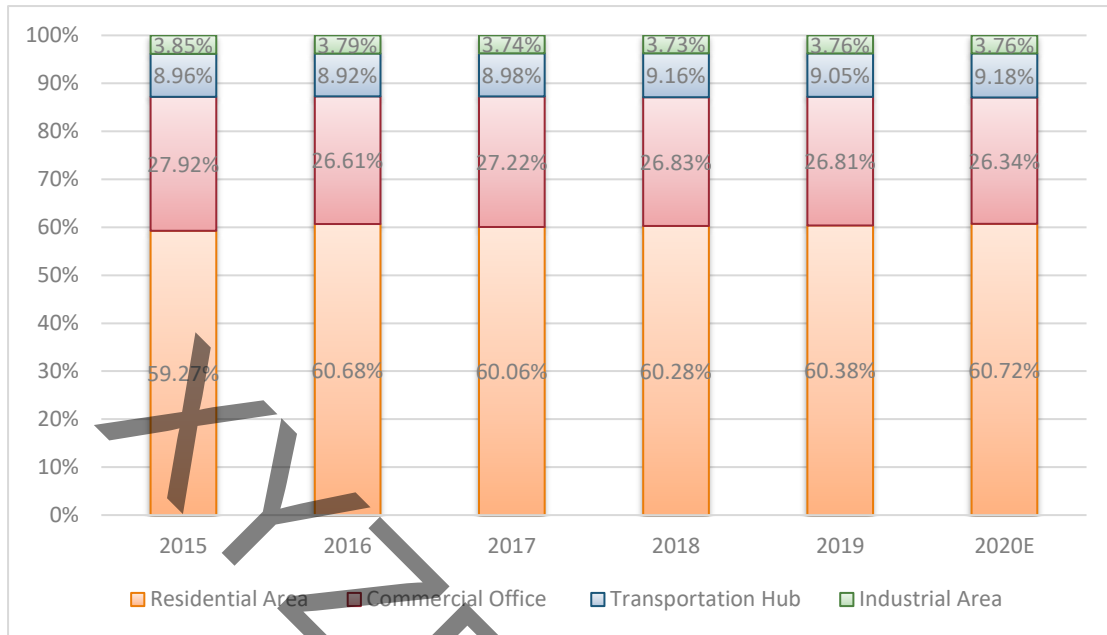
Source: Expert Interviews and XYZ-Research Research Center; 2020

Table India Elevators and Escalators Sales Market Share by Application (2015-2020)

Share	2015	2016	2017	2018	2019	2020E
Residential Area	59.27%	60.68%	60.06%	60.28%	60.38%	60.72%
Commercial Office	27.92%	26.61%	27.22%	26.83%	26.81%	26.34%
Transportation Hub	8.96%	8.92%	8.98%	9.16%	9.05%	9.18%
Industrial Area	3.85%	3.79%	3.74%	3.73%	3.76%	3.76%

Source: Expert Interviews and XYZ-Research Research Center; 2020

Figure India Elevators and Escalators Sales Market Share by Application (2015-2020)

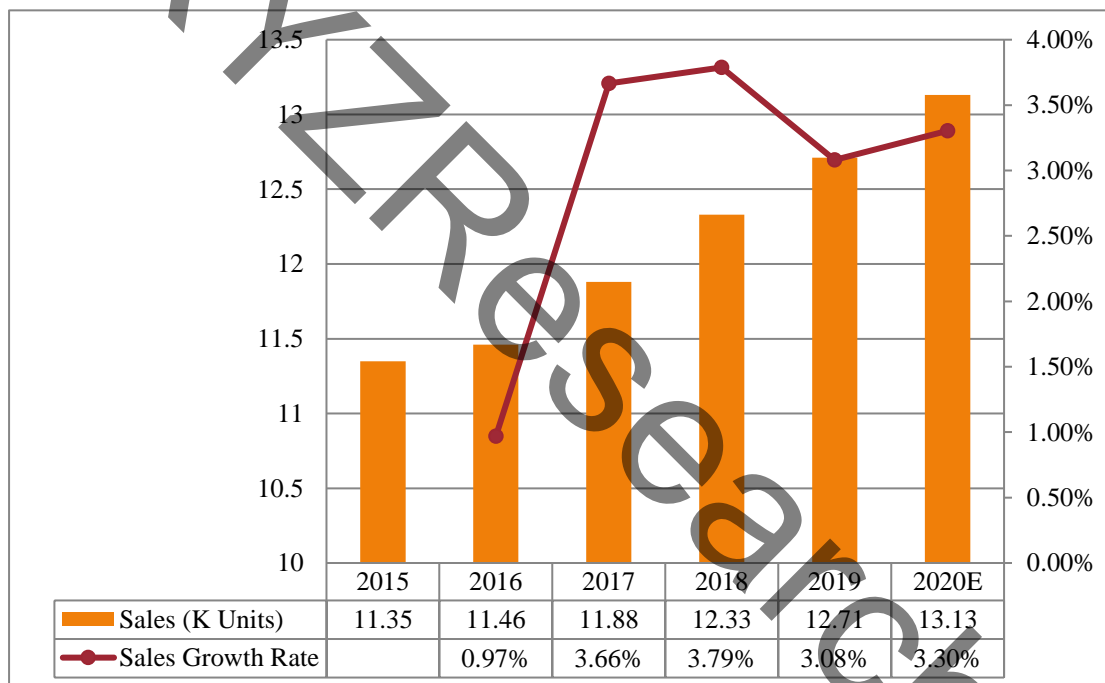


Source: Expert Interviews and XYZ-Research Research Center; 2020

10 Australia Elevators and Escalators Sales, Revenue (Value) by Type and Application (2015-2020)

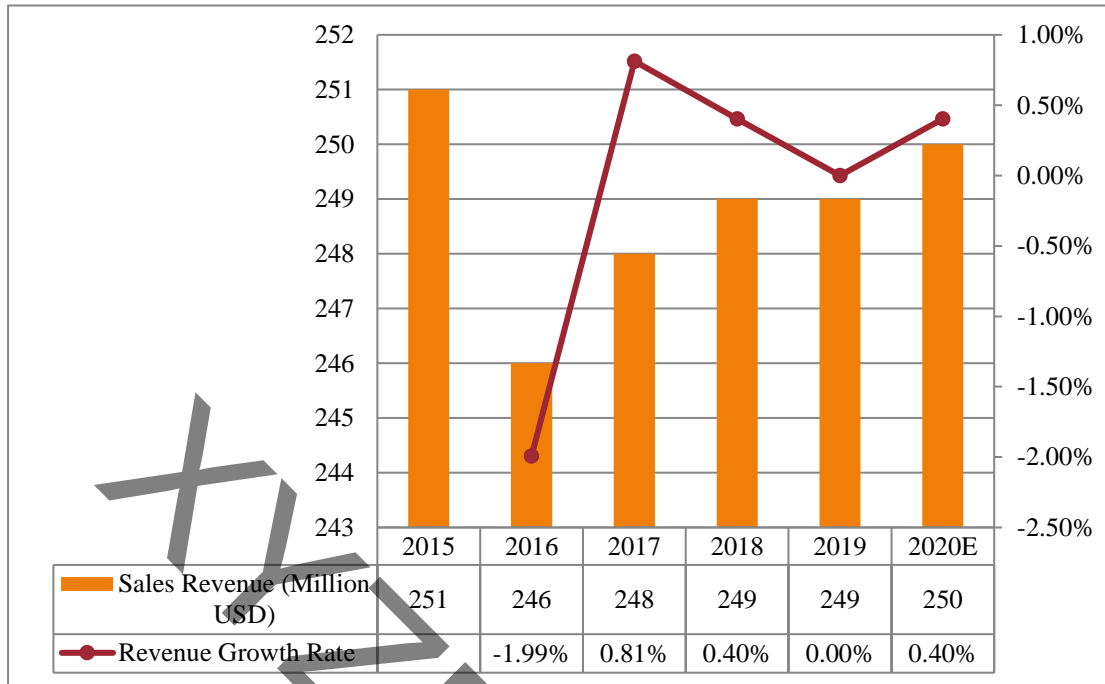
10.1 Australia Elevators and Escalators Sales, Revenue and Growth Rate (2015-2020)

Figure Australia Elevators and Escalators Sales and Growth Rate (2015-2020)



Source: Expert Interviews and XYZ-Research Research Center; 2020

Figure Australia Elevators and Escalators Revenue and Growth Rate (2015-2020)



Source: Expert Interviews and XYZ-Research Research Center; 2020

10.2 Australia Elevators and Escalators Sales, Revenue and Market Share by Type (2015-2020)

Table Australia Elevators and Escalators Sales by Type (2015-2020)

Sales (K Units)	2015	2016	2017	2018	2019	2020E
Elevators	9.39	9.47	9.78	10.17	10.45	10.8
Escalators	1.54	1.57	1.66	1.71	1.8	1.84
Moving Walkways	0.42	0.42	0.44	0.45	0.46	0.49
Total	11.35	11.46	11.88	12.33	12.71	13.13

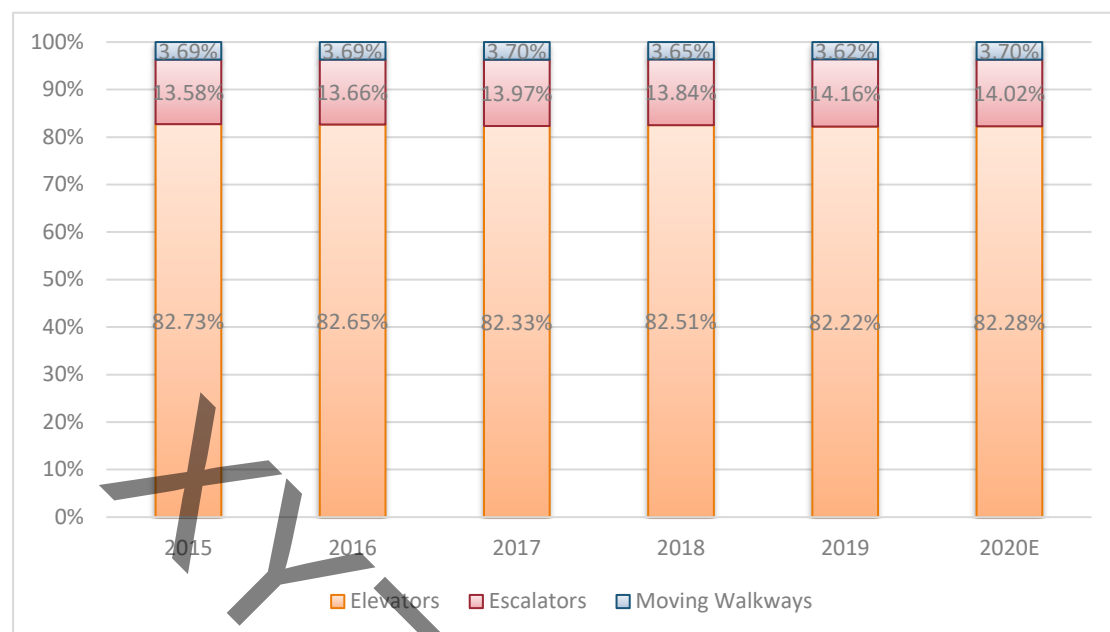
Source: Expert Interviews and XYZ-Research Research Center; 2020

Table Australia Elevators and Escalators Sales Market Share by Type (2015-2020)

Share	2015	2016	2017	2018	2019	2020E
Elevators	82.73%	82.65%	82.33%	82.51%	82.22%	82.28%
Escalators	13.58%	13.66%	13.97%	13.84%	14.16%	14.02%
Moving Walkways	3.69%	3.69%	3.70%	3.65%	3.62%	3.70%

Source: Expert Interviews and XYZ-Research Research Center; 2020

Figure Australia Elevators and Escalators Sales Market Share by Type (2015-2020)



Source: Expert Interviews and XYZ-Research Research Center; 2020

10.3 Australia Elevators and Escalators Sales and Market Share by Application (2015-2020)

Table Australia Elevators and Escalators Sales by Application (2015-2020)

Sales (K Units)	2015	2016	2017	2018	2019	2020E
Residential Area	5.75	5.95	6.14	6.55	6.86	7.19
Commercial Office	3.92	3.83	4	3.98	3.97	4.03
Transportation Hub	1.1	1.09	1.12	1.16	1.21	1.22
Industrial Area	0.58	0.59	0.62	0.64	0.67	0.69
Total	11.35	11.46	11.88	12.33	12.71	13.13

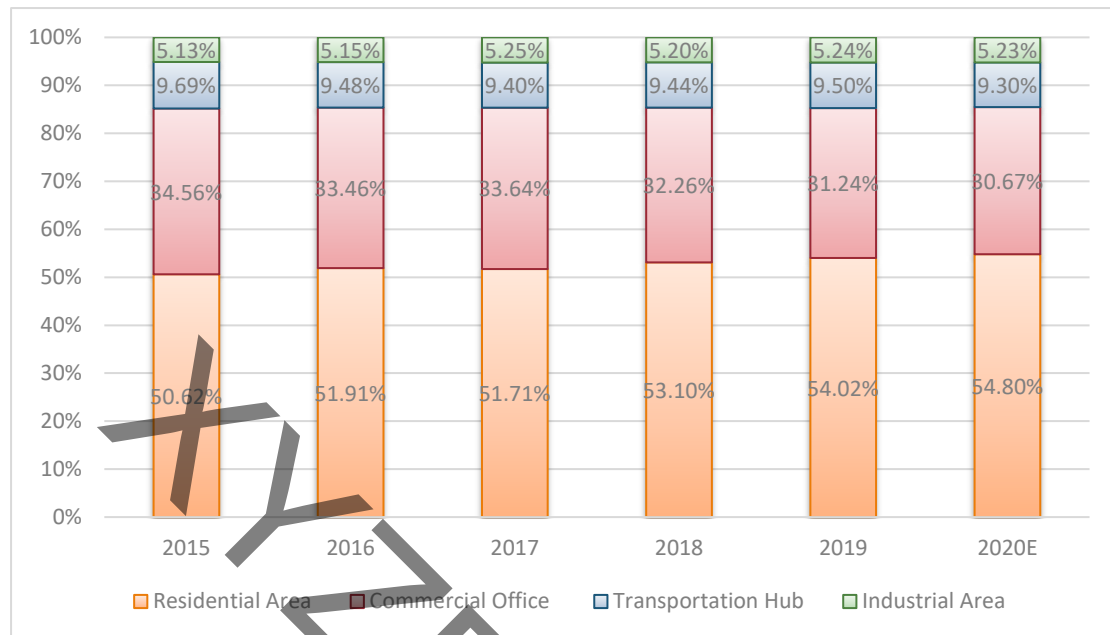
Source: Expert Interviews and XYZ-Research Research Center; 2020

Table Australia Elevators and Escalators Sales Market Share by Application (2015-2020)

Share	2015	2016	2017	2018	2019	2020E
Residential Area	50.62%	51.91%	51.71%	53.10%	54.02%	54.80%
Commercial Office	34.56%	33.46%	33.64%	32.26%	31.24%	30.67%
Transportation Hub	9.69%	9.48%	9.40%	9.44%	9.50%	9.30%
Industrial Area	5.13%	5.15%	5.25%	5.20%	5.24%	5.23%

Source: Expert Interviews and XYZ-Research Research Center; 2020

Figure Australia Elevators and Escalators Sales Market Share by Application (2015-2020)

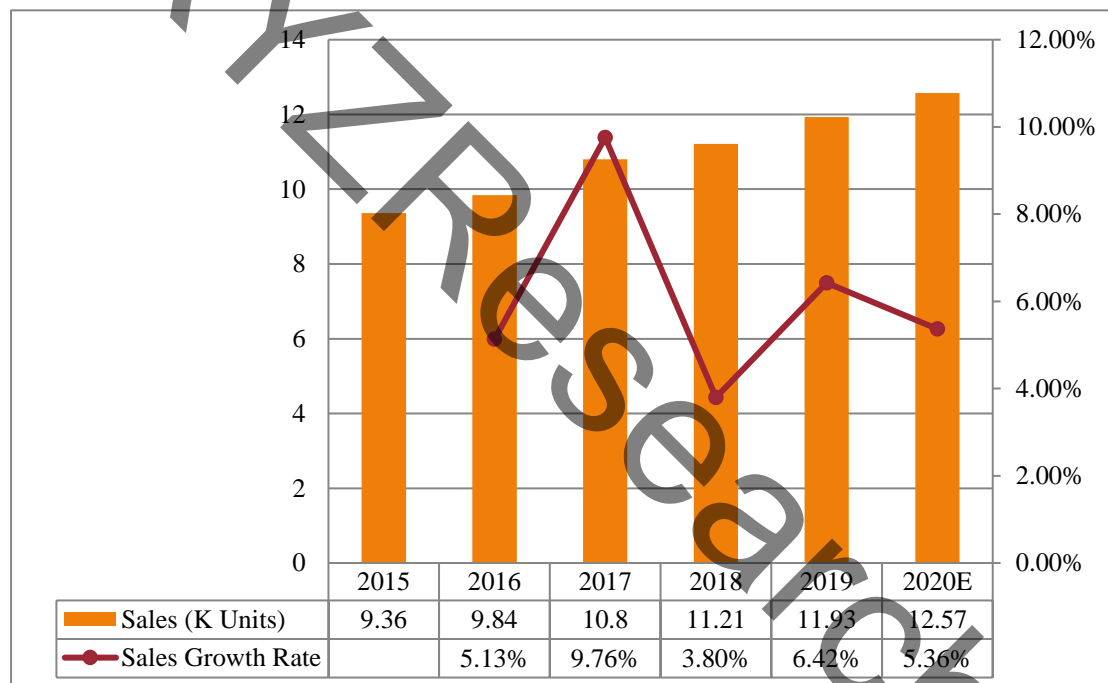


Source: Expert Interviews and XYZ-Research Research Center; 2020

11 Indonesia Elevators and Escalators Sales, Revenue (Value) by Type and Application (2015-2020)

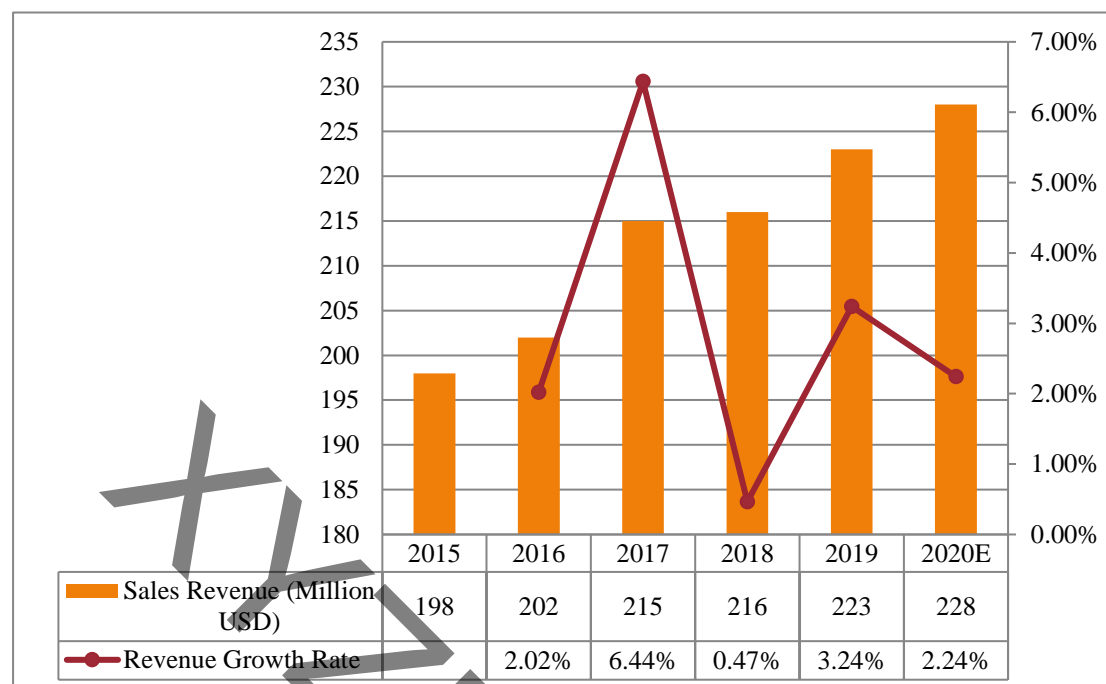
11.1 Indonesia Elevators and Escalators Sales, Revenue and Growth Rate (2015-2020)

Figure Indonesia Elevators and Escalators Sales and Growth Rate (2015-2020)



Source: Expert Interviews and XYZ-Research Research Center; 2020

Figure Indonesia Elevators and Escalators Revenue and Growth Rate (2015-2020)



Source: Expert Interviews and XYZ-Research Research Center; 2020

11.2 Indonesia Elevators and Escalators Sales, Revenue and Market Share by Type (2015-2020)

Table Indonesia Elevators and Escalators Sales by Type (2015-2020)

Sales (K Units)	2015	2016	2017	2018	2019	2020E
Elevators	8.04	8.47	9.29	9.63	10.29	10.81
Escalators	1.19	1.23	1.36	1.43	1.48	1.58
Moving Walkways	0.13	0.14	0.15	0.15	0.16	0.18
Total	9.36	9.84	10.8	11.21	11.93	12.57

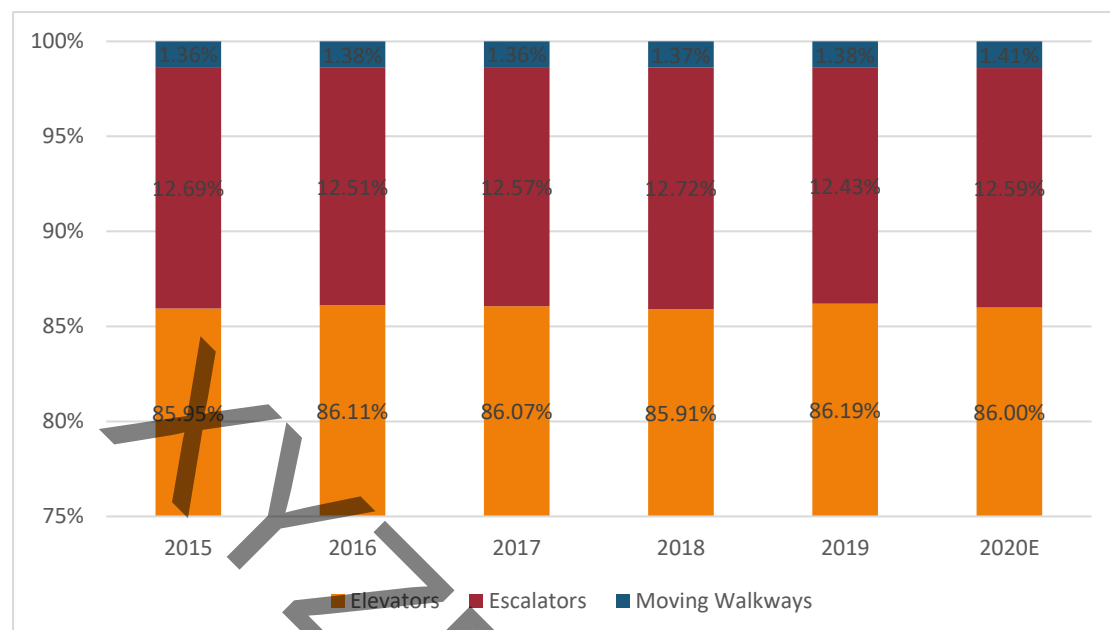
Source: Expert Interviews and XYZ-Research Research Center; 2020

Table Indonesia Elevators and Escalators Sales Market Share by Type (2015-2020)

Share	2015	2016	2017	2018	2019	2020E
Elevators	85.95%	86.11%	86.07%	85.91%	86.19%	86.00%
Escalators	12.69%	12.51%	12.57%	12.72%	12.43%	12.59%
Moving Walkways	1.36%	1.38%	1.36%	1.37%	1.38%	1.41%

Source: Expert Interviews and XYZ-Research Research Center; 2020

Figure Indonesia Elevators and Escalators Sales Market Share by Type (2015-2020)



Source: Expert Interviews and XYZ-Research Research Center; 2020

11.3 Indonesia Elevators and Escalators Sales and Market Share by Application (2015-2020)

Table Indonesia Elevators and Escalators Sales by Application (2015-2020)

Sales (K Units)	2015	2016	2017	2018	2019	2020E
Residential Area	5.83	6	6.58	6.95	7.35	7.76
Commercial Office	2.23	2.46	2.69	2.69	2.89	3.06
Transportation Hub	0.81	0.86	0.95	0.98	1.05	1.09
Industrial Area	0.49	0.52	0.58	0.59	0.64	0.66
Total	9.36	9.84	10.8	11.21	11.93	12.57

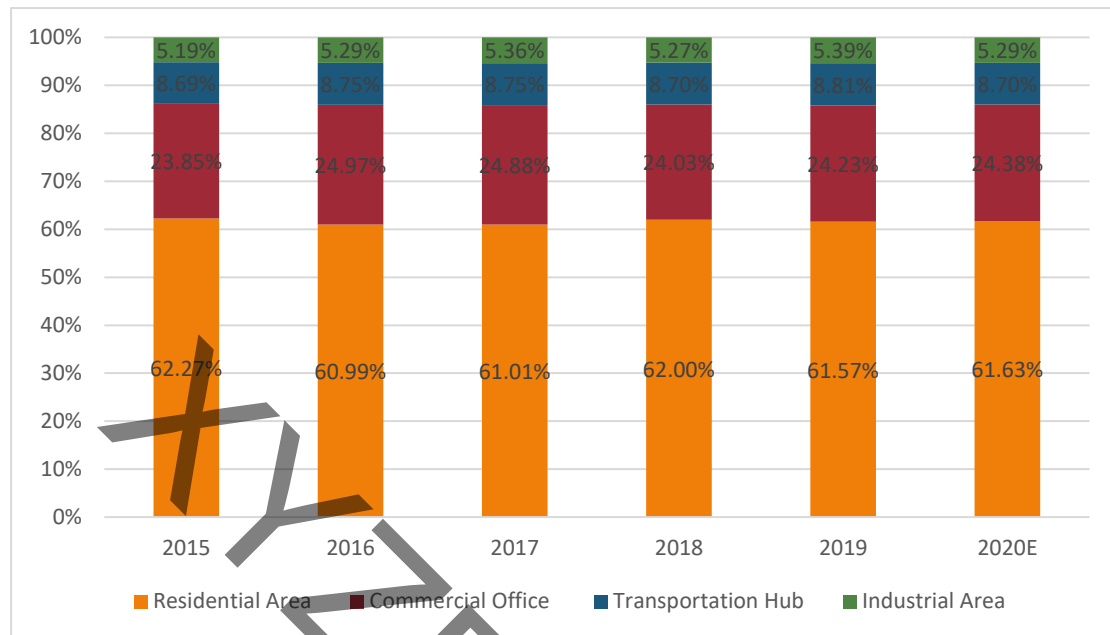
Source: Expert Interviews and XYZ-Research Research Center; 2020

Table Indonesia Elevators and Escalators Sales Market Share by Application (2015-2020)

Share	2015	2016	2017	2018	2019	2020E
Residential Area	62.27%	60.99%	61.01%	62.00%	61.57%	61.63%
Commercial Office	23.85%	24.97%	24.88%	24.03%	24.23%	24.38%
Transportation Hub	8.69%	8.75%	8.75%	8.70%	8.81%	8.70%
Industrial Area	5.19%	5.29%	5.36%	5.27%	5.39%	5.29%

Source: Expert Interviews and XYZ-Research Research Center; 2020

Figure Indonesia Elevators and Escalators Sales Market Share by Application (2015-2020)

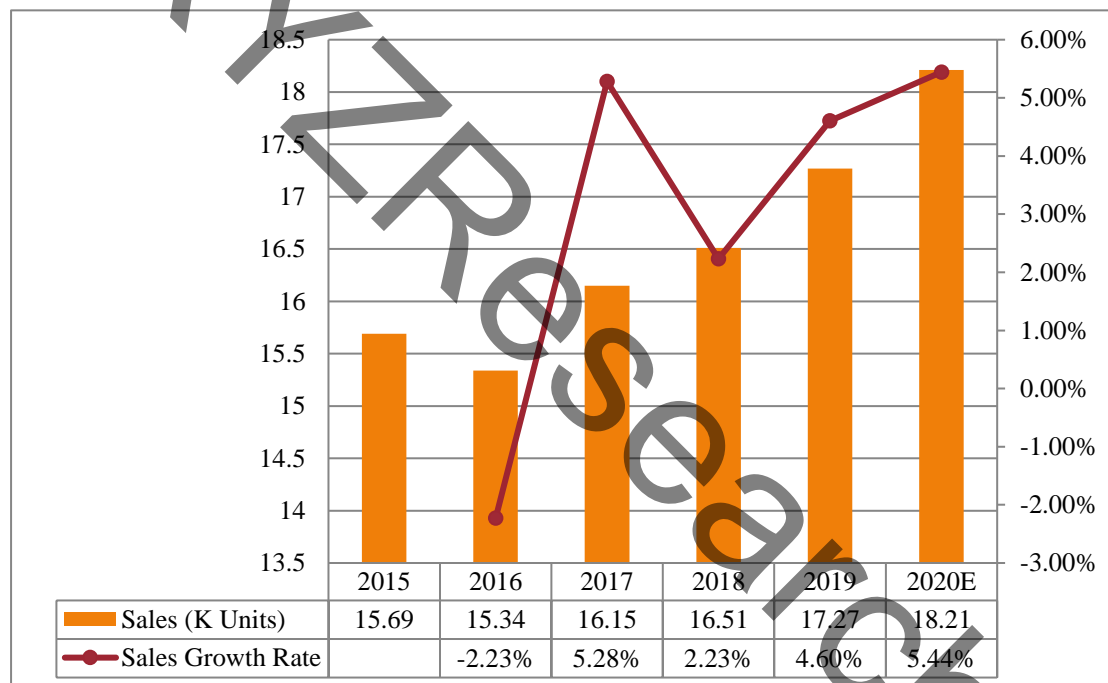


Source: Expert Interviews and XYZ-Research Research Center; 2020

12 Others Elevators and Escalators Sales, Revenue (Value) by Type and Application (2015-2020)

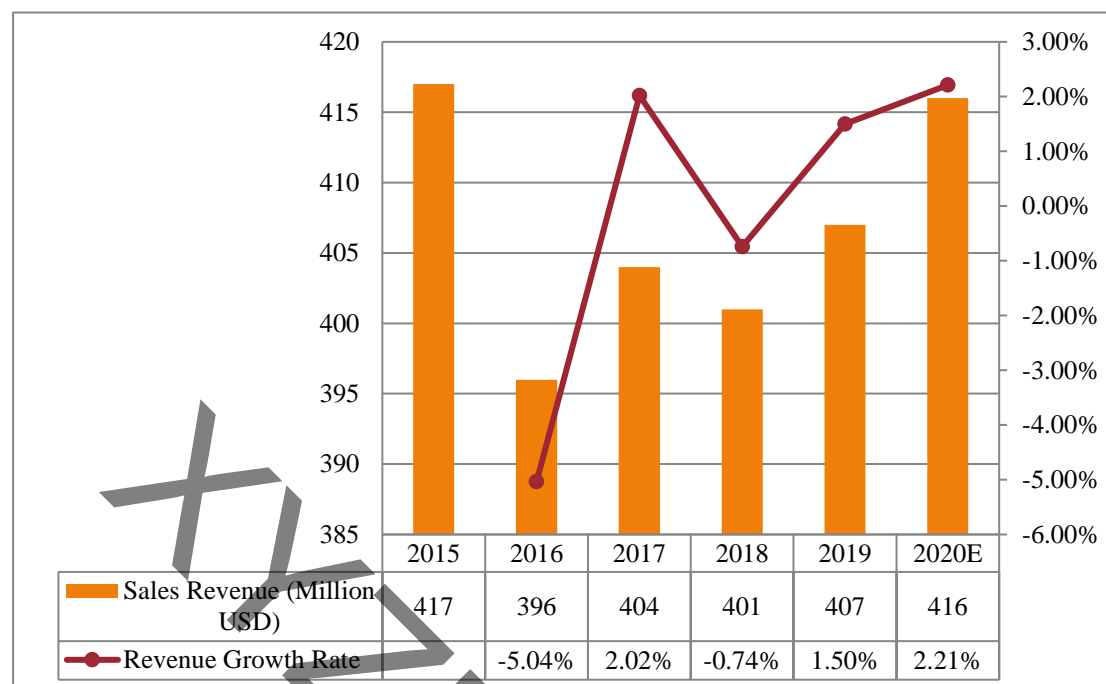
12.1 Others Elevators and Escalators Sales, Revenue and Growth Rate (2015-2020)

Figure Others Elevators and Escalators Sales and Growth Rate (2015-2020)



Source: Expert Interviews and XYZ-Research Research Center; 2020

Figure Others Elevators and Escalators Revenue and Growth Rate (2015-2020)



Source: Expert Interviews and XYZ-Research Research Center; 2020

12.2 Others Elevators and Escalators Sales, Revenue and Market Share by Type (2015-2020)

Table Others Elevators and Escalators Sales by Type (2015-2020)

Sales (K Units)	2015	2016	2017	2018	2019	2020E
Elevators	13.16	12.82	13.52	13.81	14.42	15.18
Escalators	2.03	2.02	2.1	2.17	2.3	2.44
Moving Walkways	0.5	0.5	0.53	0.53	0.55	0.59
Total	15.69	15.34	16.15	16.51	17.27	18.21

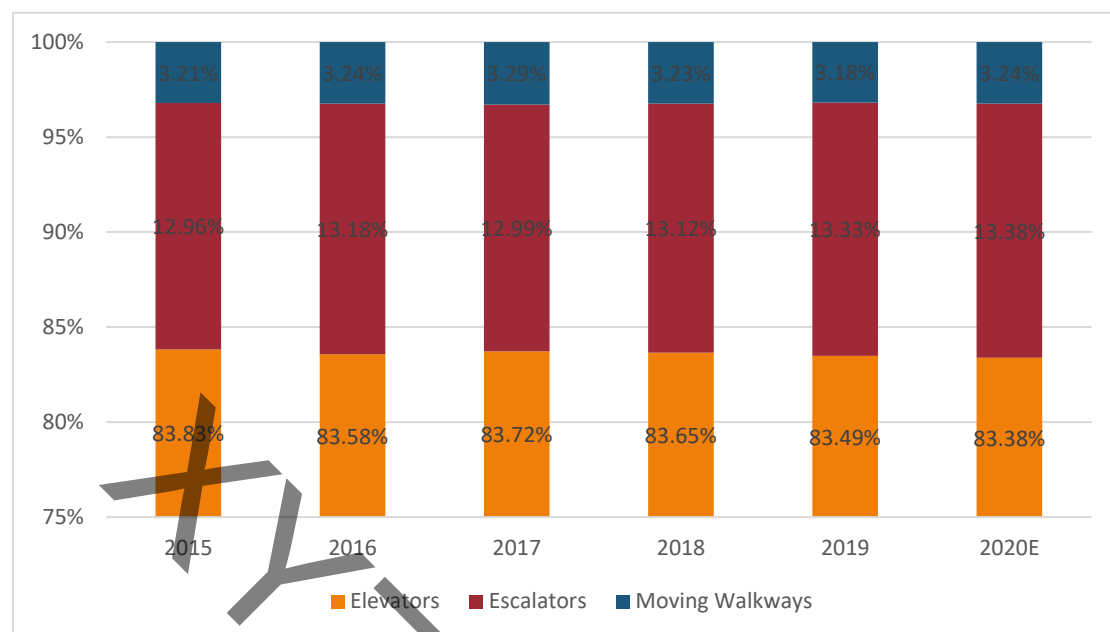
Source: Expert Interviews and XYZ-Research Research Center; 2020

Table Others Elevators and Escalators Sales Market Share by Type (2015-2020)

Share	2015	2016	2017	2018	2019	2020E
Elevators	83.83%	83.58%	83.72%	83.65%	83.49%	83.38%
Escalators	12.96%	13.18%	12.99%	13.12%	13.33%	13.38%
Moving Walkways	3.21%	3.24%	3.29%	3.23%	3.18%	3.24%

Source: Expert Interviews and XYZ-Research Research Center; 2020

Figure Others Elevators and Escalators Sales Market Share by Type (2015-2020)



Source: Expert Interviews and XYZ-Research Research Center; 2020

12.3 Others Elevators and Escalators Sales and Market Share by Application (2015-2020)

Table Others Elevators and Escalators Sales by Application (2015-2020)

Sales (K Units)	2015	2016	2017	2018	2019	2020E
Residential Area	9.26	9.23	9.61	9.98	10.17	10.72
Commercial Office	4.05	3.8	4.09	4.05	4.45	4.76
Transportation Hub	1.66	1.61	1.73	1.74	1.86	1.92
Industrial Area	0.72	0.7	0.72	0.74	0.79	0.81
Total	15.69	15.34	16.15	16.51	17.27	18.21

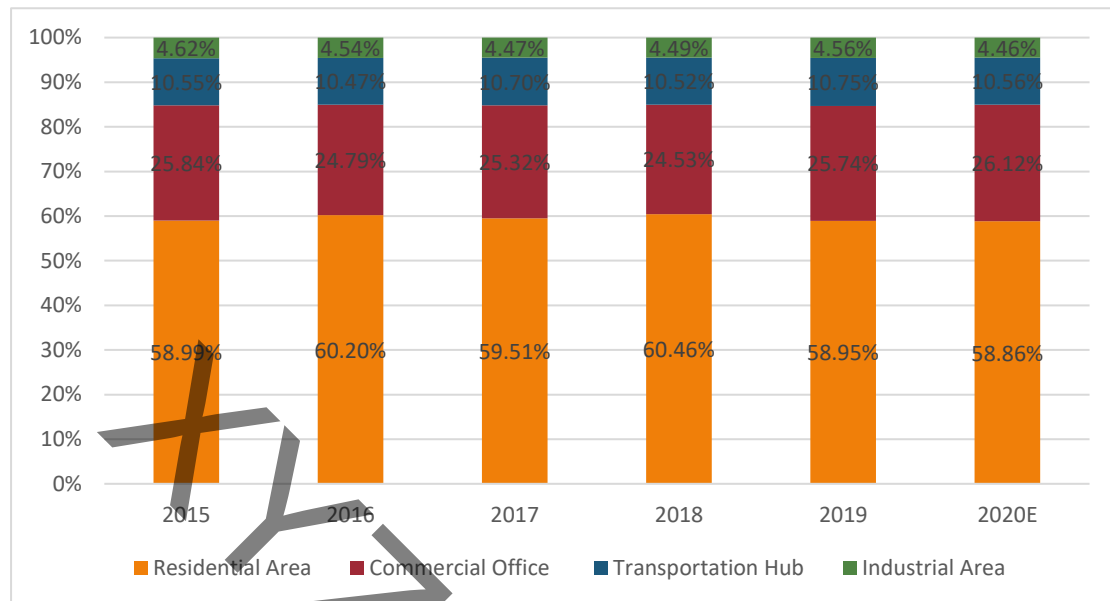
Source: Expert Interviews and XYZ-Research Research Center; 2020

Table Others Elevators and Escalators Sales Market Share by Application (2015-2020)

Share	2015	2016	2017	2018	2019	2020E
Residential Area	58.99%	60.20%	59.51%	60.46%	58.95%	58.86%
Commercial Office	25.84%	24.79%	25.32%	24.53%	25.74%	26.12%
Transportation Hub	10.55%	10.47%	10.70%	10.52%	10.75%	10.56%
Industrial Area	4.62%	4.54%	4.47%	4.49%	4.56%	4.46%

Source: Expert Interviews and XYZ-Research Research Center; 2020

Figure Others Elevators and Escalators Sales Market Share by Application (2015-2020)

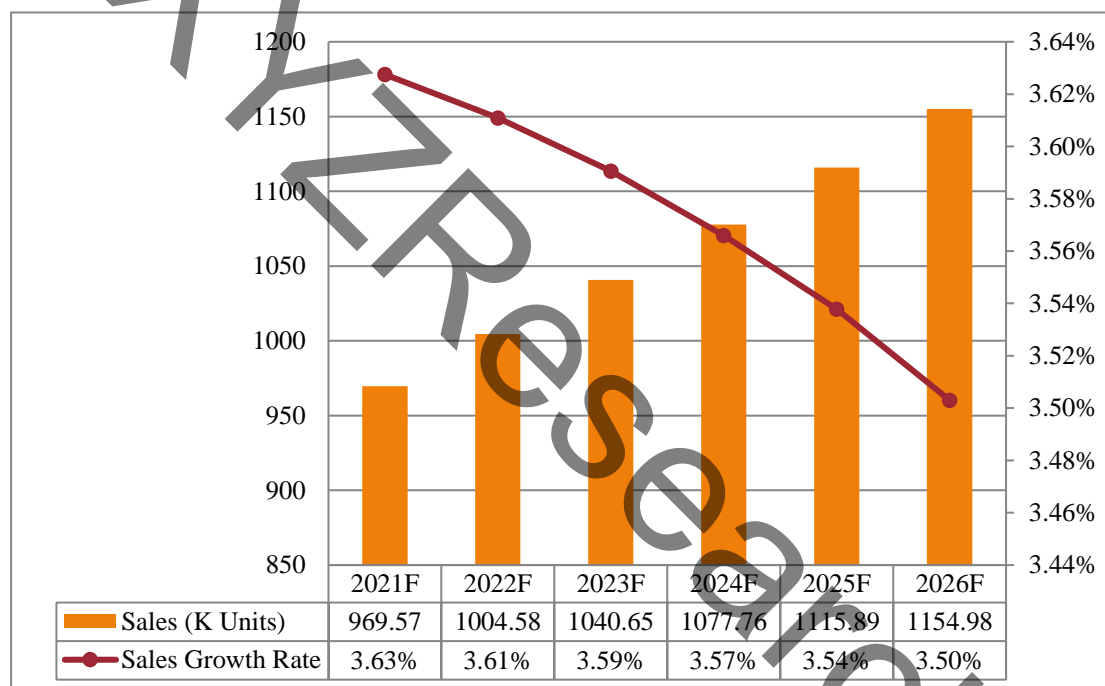


Source: Expert Interviews and XYZ-Research Research Center; 2020

13 Asia-Pacific Elevators and Escalators Market Forecast (2021-2026)

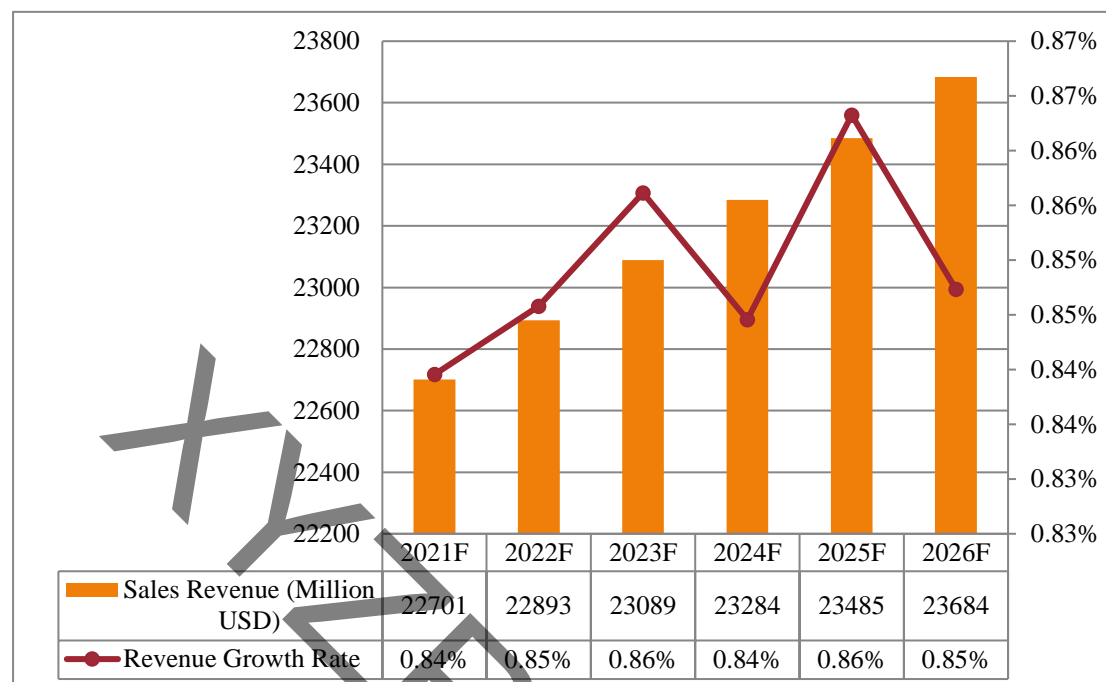
13.1 Asia-Pacific Elevators and Escalators Sales, Revenue Forecast (2021-2026)

Figure Asia-Pacific Elevators and Escalators Sales and Growth Rate Forecast (2021-2026)



Source: Secondary Information, Expert Interviews XYZ-Research Research Center; 2020

Figure Asia-Pacific Elevators and Escalators Revenue and Growth Rate Forecast (2021-2026)



Source: Secondary Information, Expert Interviews XYZ-Research Research Center; 2020

13.2 Asia-Pacific Elevators and Escalators Sales, Sales Forecast by Countries (2021-2026)

Table Asia-Pacific Elevators and Escalators Sales Forecast by Countries (2021-2026)

Sales (K Units)	2021F	2022F	2023F	2024F	2025F	2026F
China	646.74	665.71	685.03	704.68	724.64	744.87
Japan	139.61	144.27	149.04	153.91	158.88	163.93
Korea	62.2	66.05	70.1	74.35	78.8	83.45
Malaysia	18.37	19.6	20.9	22.27	23.71	25.23
India	56.57	60.6	64.88	69.41	74.19	79.23
Australia	13.65	14.19	14.74	15.31	15.89	16.48
Indonesia	13.24	13.94	14.67	15.43	16.22	17.03
Others	19.19	20.22	21.29	22.4	23.56	24.76
Total	969.57	1004.58	1040.65	1077.76	1115.89	1154.98

Source: Secondary Information, Expert Interviews XYZ-Research Research Center; 2020

Table Asia-Pacific Elevators and Escalators Sales Market Share Forecast by Countries (2021-2026)

Sales (K Units)	2021F	2022F	2023F	2024F	2025F	2026F
China	66.70%	66.28%	65.82%	65.38%	64.95%	64.50%
Japan	14.40%	14.36%	14.32%	14.28%	14.24%	14.19%
Korea	6.42%	6.57%	6.74%	6.90%	7.06%	7.23%
Malaysia	1.89%	1.95%	2.01%	2.07%	2.12%	2.18%
India	5.83%	6.03%	6.23%	6.44%	6.65%	6.86%
Australia	1.41%	1.41%	1.42%	1.42%	1.42%	1.43%
Indonesia	1.37%	1.39%	1.41%	1.43%	1.45%	1.47%
Others	1.98%	2.01%	2.05%	2.08%	2.11%	2.14%
Total	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

Source: Secondary Information, Expert Interviews XYZ-Research Research Center; 2020

13.3 Asia-Pacific Elevators and Escalators Sales Forecast by Type (2021-2026)

Table Asia-Pacific Elevators and Escalators Sales Forecast by Type (2021-2026)

Sales (K Units)	2021F	2022F	2023F	2024F	2025F	2026F
Elevators	777.21	806.47	836.68	867.81	899.85	932.76
Escalators	124.49	128.49	132.58	136.77	141.05	145.41
Moving Walkways	67.87	69.62	71.39	73.18	74.99	76.81
Total	969.57	1004.58	1040.65	1077.76	1115.89	1154.98

Source: Secondary Information, Expert Interviews XYZ-Research Research Center; 2020

13.4 Asia-Pacific Elevators and Escalators Sales Forecast by Application (2021-2026)

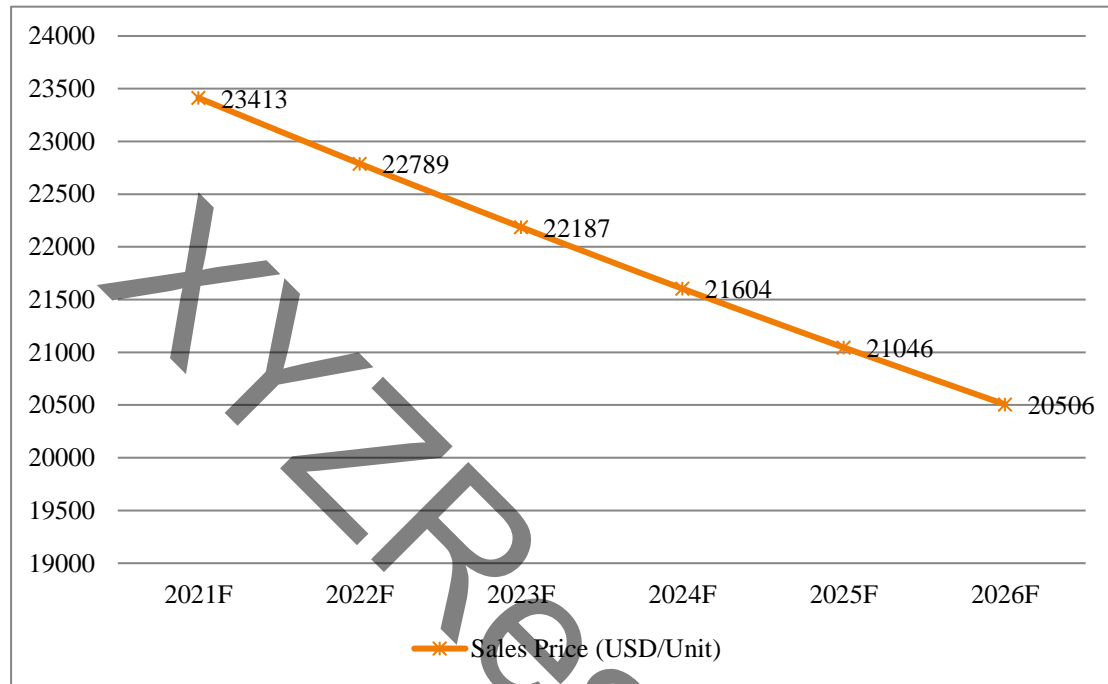
Table Asia-Pacific Elevators and Escalators Sales Forecast by Application (2021-2026)

Sales (K Units)	2021F	2022F	2023F	2024F	2025F	2026F
Residential Area	572.24	591.09	610.44	630.28	650.56	671.28
Commercial Office	246.76	256.07	265.68	275.58	285.78	296.25
Transportation Hub	99.96	104.68	109.58	114.67	119.96	125.43
Industrial Area	50.61	52.74	54.95	57.23	59.59	62.02
Total	969.57	1004.58	1040.65	1077.76	1115.89	1154.98

Source: Secondary Information, Expert Interviews XYZ-Research Research Center; 2020

13.5 Elevators and Escalators Price Forecast (2021-2026)

Figure Elevators and Escalators Price Forecast (2021-2026)



Source: Secondary Information, Expert Interviews XYZ-Research Research Center; 2020



14 Elevators and Escalators Manufacturing

Cost Analysis

14.1 Elevators and Escalators Key Raw Materials Analysis

14.1.1 Key Raw Materials




Table Sales Base and Market Concentration Rate of Raw Material

Raw Material	Figure	Suppliers
Steel		ArcelorMittal Kobe Steel
Copper		Southwire Prysmian SpA Nexans

Source: Secondary Information and XYZ-Research Research Center; 2020

Table Key Components

Key Components	Figure
----------------	--------

Elevator Traction Machine	
Wire Rope	
Elevator Guide Rail	

Source: Secondary Information and XYZ-Research Research Center; 2020

14.1.2 Price Trend of Key Raw Materials

14.1.3 Key Suppliers of Raw Materials

Table Key Suppliers of Raw Materials

Suppliers	Raw Materials	Contact Information
Arcelor Mittal SA	Steel	24-26, Boulevard d'Avranches L-1160 Luxembourg Tel: +352 4792-1

		Fax: +352 4792 2675 http://corporate.arcelormittal.com/
Bao Steel	Steel	Baosteel Tower, Pu Dian Road 370 Pudong New District, Shanghai 200122, China Tel: 86 21 20658888 Fax: 86 21 68404832 Email: webmaster@baosteel.com http://www.baosteel.com/
US Steel	Steel	Room 675, 600 Grant Street Pittsburgh, PA 15219-2800 Tel: 412-433-6791 Email: caboone@uss.com http://www.ussteel.com
Southwire	Copper	1 Southwire Dr Carrollton, GA 30119-4400 USA Tel: +1-770-832-4242 http://www.southwire.com
Prysmian SpA	Copper	Viale Sarca 222 MILANO, 20126 Italy Tel: +39-02-64491 Fax: +39-02-66132417 http://www.prysmiangroup.com
Nexans SA	Copper	8 rue du General Foy, Paris 8 PARIS, 75008 France Tel: +33-1-73238400 Fax: +33-1-73238638

Source: Secondary Information and XYZ-Research Research Center; 2020

14.2 Proportion of Manufacturing Cost Structure

Table Manufacturing Cost Structure of Elevators and Escalators

Item	Sub Item	%
Raw Components	Elevator Traction Machine	65%
	Wire Rope	
	Elevator Guide Rail	
	Others	
Direct Labor Cost		15%
Depreciation of Equipment		11%

Other Cost	9%
Total	100%

Source: Secondary Information and XYZ-Research Research Center; 2020

14.2.1 Raw Materials

14.2.2 Labor Cost

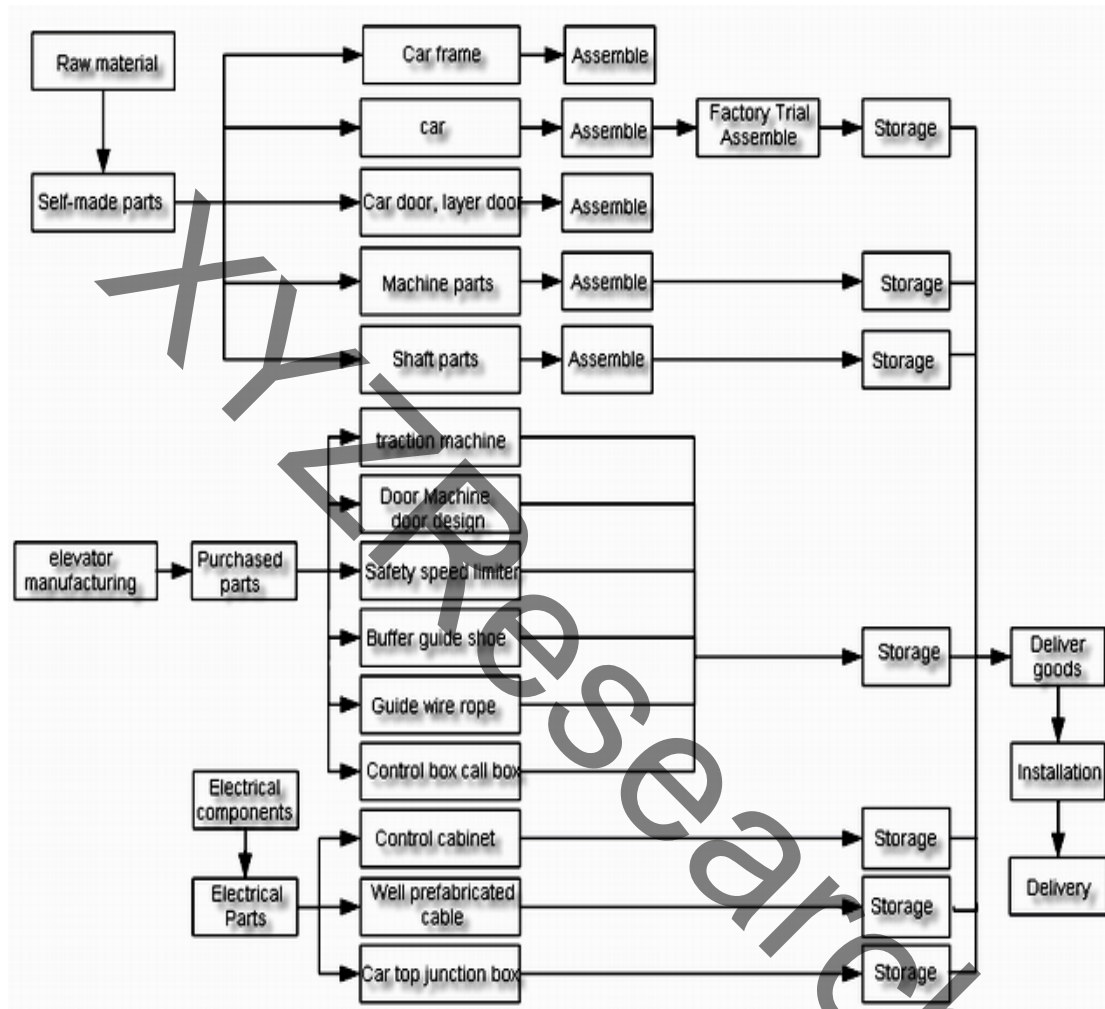
14.2.3 Manufacturing Expenses

This section includes a lot of items, like the depreciation costs for the equipment, plants, staff dormitories and storehouses etc., also includes the energy costs like water and electricity, industrial gas and steam, as well as expenses like Safety and Health, low Value consumables and spare parts, sporadic materials.

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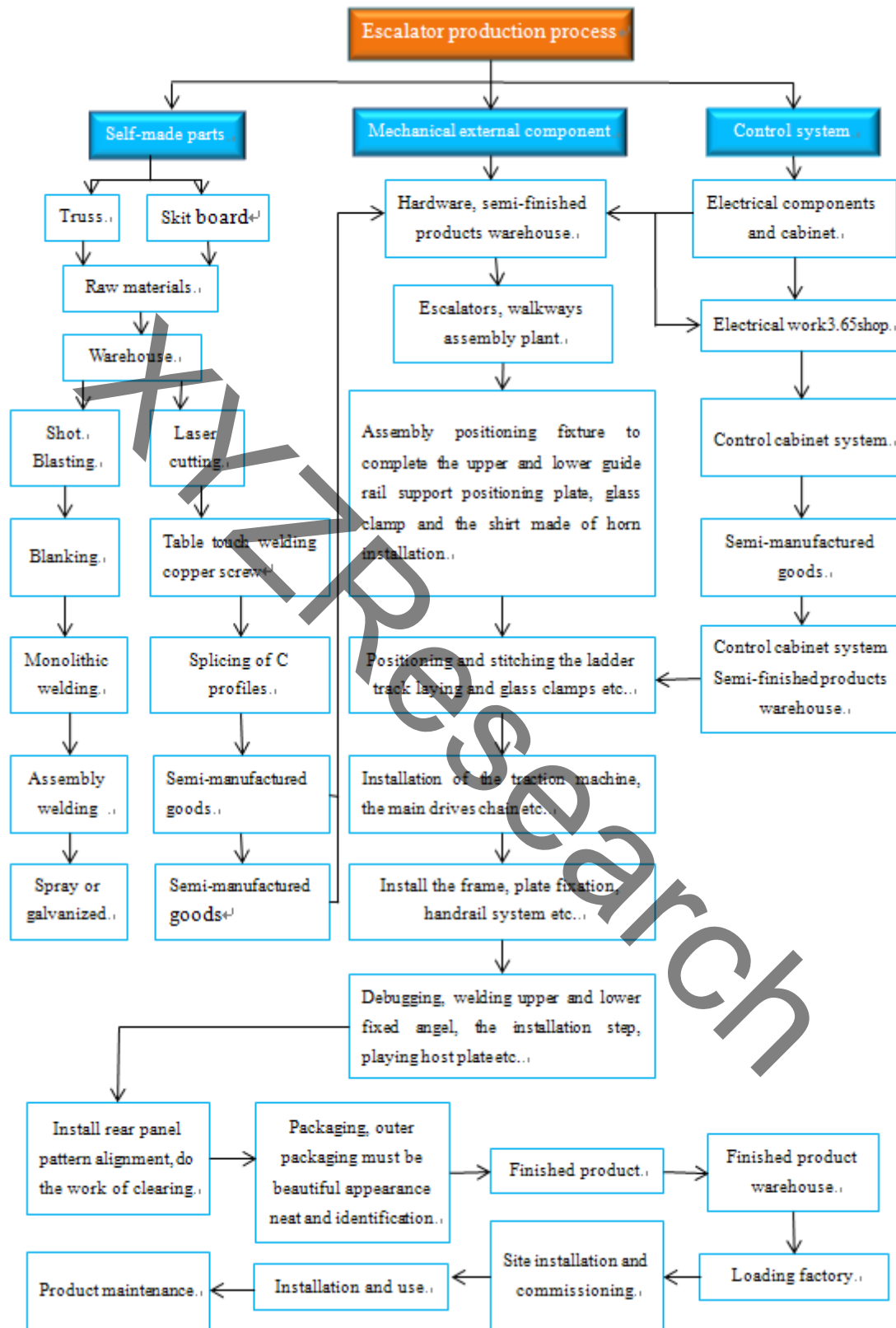
14.3 Manufacturing Process Analysis of Elevators and Escalators

Figure Manufacturing Process Analysis of Vertical Elevator



Source: XYZ-Research Research Center; 2020

Figure Manufacturing Process Analysis of Escalator



Source: XYZ-Research Research Center; 2020

15 Industrial Chain, Sourcing Strategy and Downstream Buyers

15.1 Elevators and Escalators Industrial Chain Analysis

15.2 Upstream Raw Materials Sourcing

15.3 Raw Materials Sources of Elevators and Escalators Major Players in 2019

15.4 Downstream Buyers

Table Major Buyers of Elevators and Escalators

NO.	Major Consumers	Contact Information
1	New World Group	Tel: 0755-83238888 Web: http://www.sznewworld.com/en/
2	VANKE	Address Vanke Architecture Research Ct, No. 63, Meilin Road Futian District SHENZHEN, GNG 518083 China +86-755-25606666 (Phone) +86-755-25531696 (Fax)
3	Wanda Group	Address: Dongying City, Shandong Province, China KENLI Chief District Wanda Freeman Road Building Tel: 0546-2061318 Email : wanda@chinawanda.com Fax: 0546-2061318
4	Lennar Corporation	Address 700 NW 107th Ave Ste 400 MIAMI, FL 33172-3139 United States - Map +1-305-5594000 (Phone)

		+1-302-6555049 (Fax)
5	DR Horton	Address 301 Commerce St Ste 500 FORT WORTH, TX 76102-4178 United States - Map +1-817-3908200 (Phone) +1-302-6555049 (Fax)
6	General Growth Properties	Address 110 N Wacker Dr CHICAGO, IL 60606-1511 United States - Map +1-312-9605000 (Phone) +1-302-6365454 (Fax)
7	Simon Property Group	Address 225 W Washington St INDIANAPOLIS, IN 46204-3438 United States - Map +1-317-6361600 (Phone) +1-302-6555049 (Fax)

Source: Secondary Information and XYZ-Research Research Center; 2020

16 Marketing Strategy Analysis,

Distributors/Traders

16.1 Marketing Channel

16.1.1 Direct Marketing

16.1.2 Indirect Marketing

16.1.3 Marketing Channel Development Trend

16.2 Market Positioning

16.2.1 Pricing Strategy

16.2.2 Brand Strategy

16.3 Distributors/Traders List

Table Distributors/Traders List

	Main Traders or Distributors	Contact Information
1	Hankin Specialty Elevators	HANKIN SPECIALTY ELEVATORS INC 3237 Fitzgerald Road Rancho Cordova CA 95742 Phone 916/381-2400 Fax 916/381-2481
2	Mobility Elevator & Lift	Add: 4 York Ave West Caldwell, NJ 07006 Call: 800-441-4181 / 973-618-9545
3	Shasta Elevator	Shasta Elevator Co 2525 N McCall Ave Sanger, CA 93657-9317 Phone (559) 292-4308 Fax (559) 292-4440

		Email:shastaelevator@earthlink.net
4	Progressive Elevators	PO Box 40434 Charleston, WV 25364 Toll Free: 866.353.5438 Office: 304.345.7222 Fax: 304.346.1086
5	Eletech Inc	8810 BlondoOmaha, NE 68134 Omaha Phone 402.339.4444 Lincoln Phone 402.474.4445 Fax 402.339.7484
6	Murphy Elevator	(800) 752 6075 The Murphy Elevator Co., Inc. 128 E. Main Street Louisville, KY 40202

Source: Secondary Information and XYZ-Research Research Center; 2020

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17 Market Effect Factors Analysis

17.1 Technology Progress/Risk

17.2 Consumer Needs/Customer Preference Change

17.3 Economic/Political Environmental Change

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19 Research Findings and Conclusion

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